



TLV

TLV HOLDINGS LIMITED



*Timeless Treasures*

ANNUAL REPORT 2017



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*TLV Holdings Limited (the "Company") was listed on Catalist Board of the Singapore Exchange Securities Trading Limited (the "SGX-ST") on 17 September 2015. The initial public offering of the Company was sponsored by PrimePartners Corporate Finance Pte. Ltd. (the "Sponsor").*

*This annual report has been prepared by the Company and its contents have been reviewed by the Company's sponsor, PrimePartners Corporate Finance Pte. Ltd. (the "Sponsor") for compliance with the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual Section B: Rules of Catalist. The Sponsor has not verified the contents of this annual report.*

*This annual report has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this annual report, including the accuracy, completeness or correctness of any of the information, statements or opinions made or reports contained in this annual report.*

*The contact person for the Sponsor is Mr Joseph Au, Associate Director, at 16 Collyer Quay, #10-00 Income at Raffles, Singapore 049318, telephone (65) 6229 8088.*



## CORPORATE

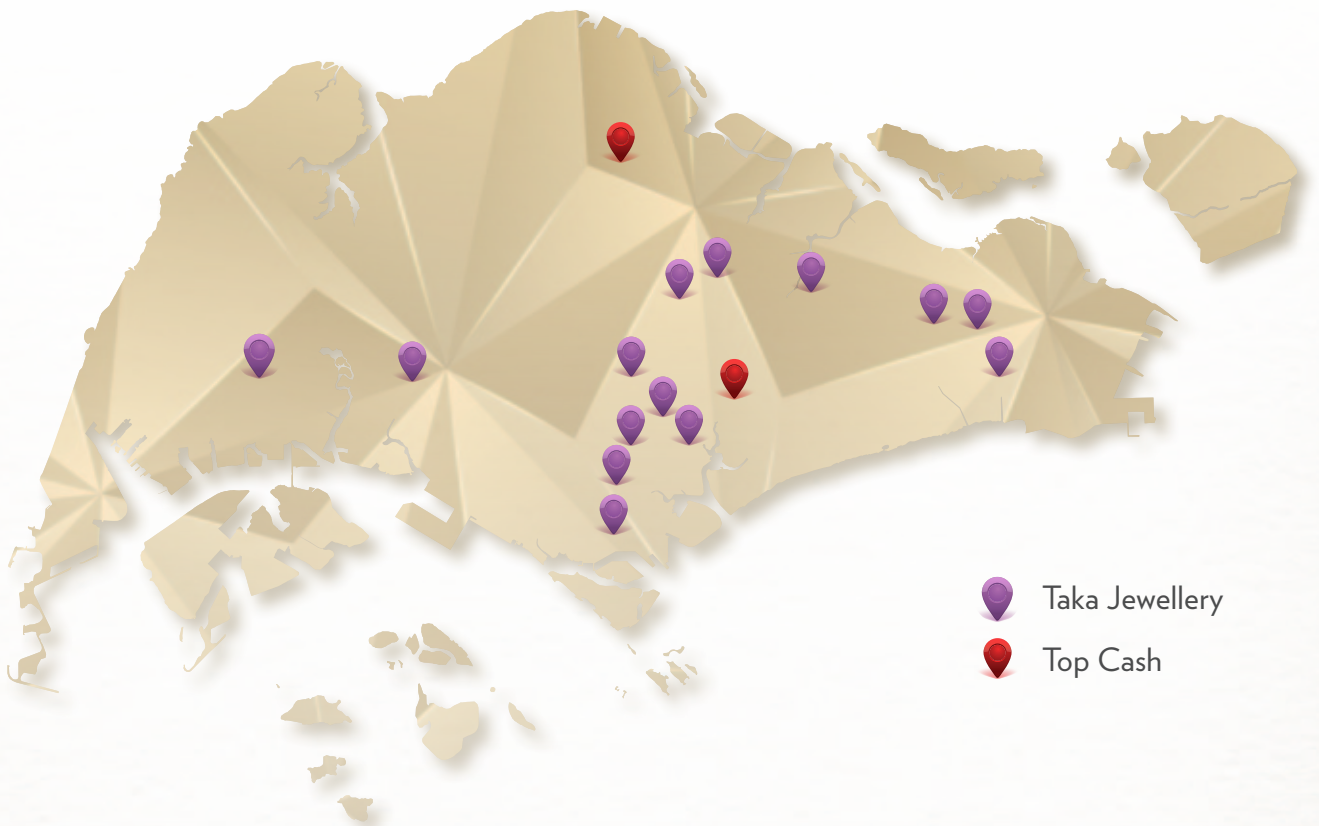
# Profile

Founded in 1997, TLV Holdings Limited (the “**TLV Holdings**” or the “**Company**” and together with its subsidiaries, the “**Group**”) is an established jeweller that designs, manufactures and sells jewellery in both the local and international markets on a wholesale and retail basis.

In Singapore, the Group has a retail network of 16 outlets strategically located at various heartland districts, central and suburban malls. Its brands include *Taka Jewellery*, which sells quality jewellery at competitive prices, and *Top Cash*, which is in the pawnbroking business, and the trading and retailing of second hand jewellery and watches.

Since venturing overseas through active participation in jewellery exhibitions in 2003, its jewellery is now sold to wholesale customers in the United States, Europe, Middle East, East Asia and Southeast Asia. The Group participates in more than 20 international exhibitions annually.

The Company was listed on the Catalist Board of the Singapore Exchange Securities Trading Limited (the “**SGX-ST**”) on 17 September 2015.



## RETAIL

*Taka Jewellery* is an established brand that provides quality jewellery at competitive prices. With an extensive selection of classic and contemporary quality jewellery made from different raw materials, the brand caters to the mass market from homemakers to young working executives.

*Taka Jewellery* has 14 retail outlets located at various heartland districts and suburban malls throughout Singapore.

## EXHIBITIONS

The Group actively participates in jewellery exhibitions around the world, selling jewellery on a wholesale basis to customers from the United States, Europe, Middle East, Africa, East Asia and Southeast Asia. We participate in exhibitions under our brands *Taka Jewellery*, as well as *Voi* which was launched in 2007 to engage in the marketing and sale of a contemporary line of jewellery.

In FY2017, the Group participated in more than 20 international exhibitions, notably the Hong Kong International Jewellery Show, Hong Kong Jewellery and Gem Fair, Baselworld in Switzerland and MidEast Watch and Jewellery Show.

## PAWNBROKING

The Group ventured into the pawnbroking business and the trading and retail of pre-owned jewellery and watches under the *Top Cash* brand in 2013. Our pawnshops typically accept value articles such as gold, precious stones, branded jewellery and watches as collaterals for the loans we extend to our customers.

The Group has two pawnshops in Singapore, located in Yishun and Serangoon.





## CHAIRMAN'S

# Message

## DEAR SHAREHOLDERS

### The Year in Review

For the financial year ended 31 March 2017 (“FY2017”), I am pleased to report profitability for the Group despite facing challenging business conditions due to the slowing global economic environment. As we continued to maintain a disciplined approach towards capital and cost management, our balance sheet remained robust with net assets of S\$101.6 million as at the end of the financial year.

In 2016, the global jewellery sector grew by 2% after many years of rapid growth, according to research conducted by Bain & Company.<sup>1</sup> Spending on luxury goods remains cautious on the back of weak global economic growth, and several key events that happened during the year, such as Brexit and the US Presidential Election. Lower overseas spending by tourists from China<sup>2</sup> also affected global demand.

In Singapore, with the local economy growing by 2% in 2016, the watches and jewellery sector was down by 9.5%<sup>3</sup> as consumers continue to spend cautiously.

In tandem with these macroeconomic developments, our financial performance registered a year-on-year decline in FY2017, with revenue down by 12% and net profit by 60%.

### Looking ahead

For this current financial year, the unpredictability of geopolitical events, as well as economic challenges, and their resulting impact on the jewellery market remains to be seen. Notwithstanding the above, we will continue to focus on pursuing strategies that will drive sales, improve earnings and increase shareholders’ value. Strengthening our relationships with customers and suppliers remains a key priority as we keep a close watch on local and international consumer trends to drive both our market and product development.

In looking for new market opportunities, we have identified China as a key growth engine for the jewellery market with its growing middle class and rising purchasing

power. To this end, we recently entered into a joint venture agreement with one of the biggest jewellery consortiums in Guangdong province, People’s Republic of China, Maoming LiuTao Zhubao Chuangyi Chanye Co., Ltd (茂名六韬珠宝创意产业有限公司) (“MMLT”), to expand into the retail jewellery market in China. Through this joint venture, we are looking to access a different and larger retail market, in addition to our retail presence in Singapore.

In the longer term, we are confident that our strategic direction, robust pipeline of innovative products, and unwavering commitment to customer service and quality will position us well to take advantage of pockets of opportunities we see in the domestic and overseas markets.

### Appreciation

I would like to take this opportunity to also thank my fellow Board members for your invaluable contributions, the management and staff of TLV Holdings for your commitment and hard work in growing the Company, and last but not least, our shareholders, customers, suppliers and business partners for your loyal support.

### GOH YEOW TIN

*Non-Executive Chairman  
and Independent Director*



<sup>1</sup> Watches & Jewelry: Analysis & Outlook for 2017, Luxury Society, 1 February 2017  
<http://luxurysociety.com/en/articles/2017/02/watches-jewelry-analysis-outlook-2017/>

<sup>2</sup> Luxury Goods Worldwide Market Study, Fall-Winter 2016, Bain & Company, 28 December 2016  
<http://www.bain.com/publications/articles/luxury-goods-worldwide-market-study-fall-winter-2016.aspx>

<sup>3</sup> Economic Survey of Singapore 2016, 17 February 2017

# A STELLAR *Resilience*



With a world that is constantly evolving, the Group seeks to remain dynamic and responsive to trends by continuously pursuing its strategy towards future growth. The Group endeavours to stay competitive by developing its Taka Jewellery and Voi brands to better address the ever-changing preferences of customers in key markets.

With efforts to further enhance its operating efficiency and exercise prudent management to control costs, the Group is able to adapt to an uncertain business environment. These strategies are essential in improving our performance while allowing us to capture new opportunities ahead.

Moving forward, the Group strives to emulate the intrinsic qualities of a diamond – the resilience to rise above the challenges; and the clarity to remain focused on the future.





“We are pleased to announce our joint venture with Maoming LiuTao Zhubao Chuangyi Chanye Co., Ltd to enter the China retail market. While we are not new to the China market, as we have been selling our jewellery on a wholesale basis to the international markets including China since 2003, this is the first time we are selling directly to Chinese retail consumers.”

**TEO BOON LENG**  
Managing Director

## DEAR SHAREHOLDERS

### Financial Performance Review

In the face of a difficult and volatile economic environment in the financial year under review, we continued to fine tune our business plans, improve our operating efficiency and prudently manage our costs.

In FY2017, Group revenue was reduced by 12% to S\$112.1 million, from S\$127.8 million in the previous year, with both business segments registering lower sales. Revenue for the exhibition business decreased by 11% to S\$48.5 million, from S\$54.6 million in FY2016, reflecting the lacklustre economic sentiments and increased competition within the jewellery industry. On the home front, our retail and pawnbroking business, which contributes about 57% to revenue, recorded lower revenue of S\$63.6 million, from S\$73.3 million previously, due to the weaker retail environment in Singapore.

Our balance sheet remained strong with cash and bank balances at a healthy S\$10.3 million, and minimal gearing. Even as we are mindful of the challenging global and local business environment, our robust balance sheet will allow us to continue looking for growth opportunities in new and existing markets, either through acquisitions, joint ventures or strategic alliances.

### Strategic Partnership

To this end, we are pleased to announce our joint venture with Maoming LiuTao Zhubao Chuangyi Chanye Co., Ltd (茂名六韬珠宝创意产业有限公司) (“MMLT”) to enter the China retail market. While we are not new to the China market, as we have been selling our jewellery on a wholesale basis to the international markets including China since 2003, this is the first time we are selling directly to Chinese retail consumers.

Our joint venture partner, MMLT is one of the biggest jewellery consortiums in Guangdong province. The consortium is developing one of the top provincial investment projects in Maoming City that is focusing on the value chain of jewellery production – from design, manufacturing, to exhibition, wholesale and retail. The Maoming area is also strategically located in the Guangdong province with more than five million inhabitants. We are very excited to be in collaboration with them, as the respective partners will bring their strengths and resources to jointly manage and operate the Liutao-Taka Jewellery Brand. For a start, we plan to open a chain of retail stores and a series of retail counters in the Maoming area and we are targeting to expand into other geographical locations in China in time to come.



## Staying Focused

While we look for opportunities to penetrate new markets, we are also continuing to increase the depth and breadth of our existing markets. Every year, we participate in more than 20 international jewellery exhibitions such as the Baselworld in Switzerland, MidEast Watch and Jewellery Show, and the Hong Kong International Jewellery Show, and we will continue to do so as we reach out to our global customers through the retailers, wholesalers and traders who attend these exhibitions. We will continue to increase and optimise our product mix to meet the changing consumption patterns of our global customers.

With the slowing retail market in Singapore, we have made concerted efforts to consolidate our outlets so that we can focus our resources on maximising opportunities in other growth areas.

As we build on our strengths to offer well-designed jewellery at affordable pricing to cater to our wide range of customers, we are constantly anticipating customers' changing preferences by introducing new product lines that meet their needs. We introduced a new product line – the gold jewellery series in 2016 with design and price points to cater to the value savvy consumers looking for affordable, contemporary and traditional gold jewellery that looks good and are also recession-proof investments.

## Outlook for FY2018

Having been in the business for 20 years, we have been through and overcame several periods of market headwinds. While we expect FY2018 to remain challenging, given our experience in this business, our sound business model and strong balance sheet, we are confident of riding out the current market volatility, and be in a stronger position when the growth phase returns.

Our ability to spot and adapt to new consumer trends, and flexibility in fine-tuning our business plans will position us well to deliver sustainable growth in the long term, even as we remain vigilant in managing our costs and streamlining our operations to improve operational efficiencies and margins.

## Rewarding Shareholders

In closing, I would like to extend my heartfelt appreciation to our valued shareholders for their unwavering support and faith in the Company's management and strategic direction. The Board is pleased to recommend a first and final tax-exempt dividend of 0.155 Singapore cents per share, subject to shareholders' approval at the upcoming AGM.

## Appreciation

I am indeed grateful to the management and staff who have worked tirelessly during the year. Without your commitment and enthusiasm, we would not be where we are today. I would also like to thank my fellow Board members for their guidance and contributions. To our business partners and customers, thank you for your unwavering support and I look forward to a closer collaboration and partnership with you this year.

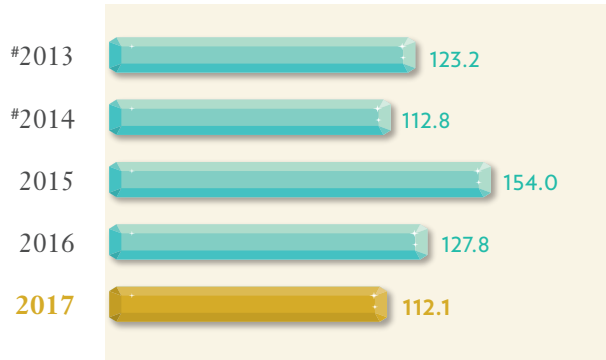
Lastly, to our valued shareholders, thank you for your faith in the company. Going forward, we endeavour to deliver growing value to all.

**TEO BOON LENG**

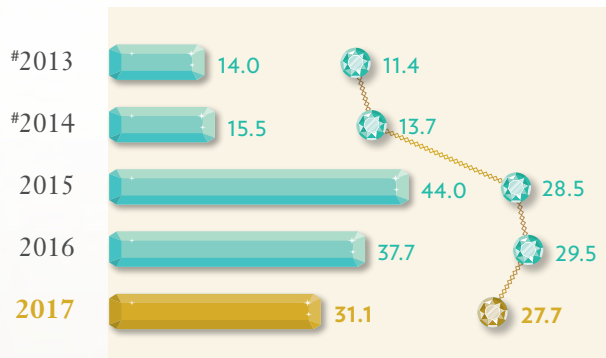
*Managing Director*



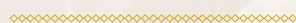
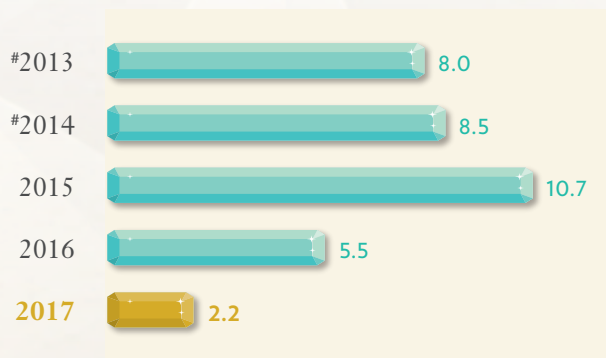
REVENUE (S\$'million)



GROSS PROFIT (S\$'million)  
GROSS PROFIT MARGIN (%)



NET PROFIT (S\$'million)



## FINANCIAL PERFORMANCE

INCOME STATEMENT	GROUP	
	FY2017 S\$'000	FY2016 S\$'000
Revenue	112,102	127,823
Cost of sales	(81,010)	(90,079)
Gross profit	31,092	37,744
Other operating income	528	331
Distribution costs	(21,165)	(23,660)
Administrative expenses	(5,666)	(5,224)
Other operating expenses	(2,354)	(2,477)
Share of profit of associated company	175	100
Finance cost	(295)	(645)
Profit before tax	2,315	6,169
Income tax expense	(152)	(698)
Profit after tax	2,163	5,471

### Revenue

For financial year ended 31 March 2017 (“FY2017”), the Group registered a 12% decline in revenue to S\$112.1 million as compared to S\$127.8 million in FY2016. This was due to increased competition and slower economic growth which weakened consumer sentiments.

Revenue from the Group’s exhibition business segment which is derived from sale of jewellery to the global market, decreased 11% to S\$48.5 million in FY2017 as compared to S\$54.6 million in FY2016. Additionally, the retail and pawnbroking business segment arising from the domestic market, declined by 13% to S\$63.6 million in FY2017 as compared to S\$73.3 million in FY2016.

### Gross Profit

In tandem with lower sales, gross profit decreased 18% to S\$31.1 million in FY2017, while gross profit margin decreased to 28% in FY2017 as compared to 30% in FY2016. This was due to higher proportion of lower margin products sold during the financial year.



## Expenses

As a result of lower advertising, promotion expenses and sales commission, distribution costs declined 11% to S\$21.2 million in FY2017. However, administrative expenses increased 8% to S\$5.7 million in FY2017 due to an increase in legal and professional fees following the listing of the Company on the Catalist board in 2015.

Also, other operating expenses declined 5% to S\$2.4 million in FY2017 contributed by lower foreign exchange loss and the absence of IPO expenses of S\$1.7 million in the current financial year. This was partially offset by an increase in allowance for doubtful debts.

## Profit After Tax

The Group recorded a net profit of S\$2.2 million in FY2017 as compared to S\$5.5 million in FY2016.

## BALANCE SHEET

As at 31 March 2017, the Group reported a net asset position of S\$101.6 million as compared to S\$102.1 million as at 31 March 2016.

Total non-current assets declined by a marginal 2% to S\$13.4 million as at 31 March 2017. This was largely attributable to a decrease in other receivables which mainly relates to rental deposits.

The decrease in inventories and cash and bank balances, offset by an increase in trade and other receivables, resulted in a decline of total current assets of 9% to S\$142.2 million as at 31 March 2017.

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The decline in inventories was due to improved inventory control management in FY2017. The increase in trade and other receivables which were contributed by higher sales from the pawnbroking business of the Group as upfront cash were lent to customers at the point of sale. However, cash and bank balances decreased due to lower sales, payment of dividends and higher repayment to suppliers for the settlement of overdue trade payables.

Total current liabilities decreased 18% to S\$52.1 million as at 31 March 2017. This was mainly due to a decline in trade and other payables attributable to decrease in purchases made during the year, higher repayments made to suppliers and lower income tax payable as compared to the previous financial year. In addition, with the drawdown of short-term bank borrowings for working capital purposes in the financial year, current bank borrowings increased to S\$10.8 million as at 31 March 2017.

With a repayment of bank borrowings during the financial year, total non-current liabilities declined by 50% to S\$1.9 million as at 31 March 2017 from S\$3.8 million as at 31 March 2016.



## CASH FLOW

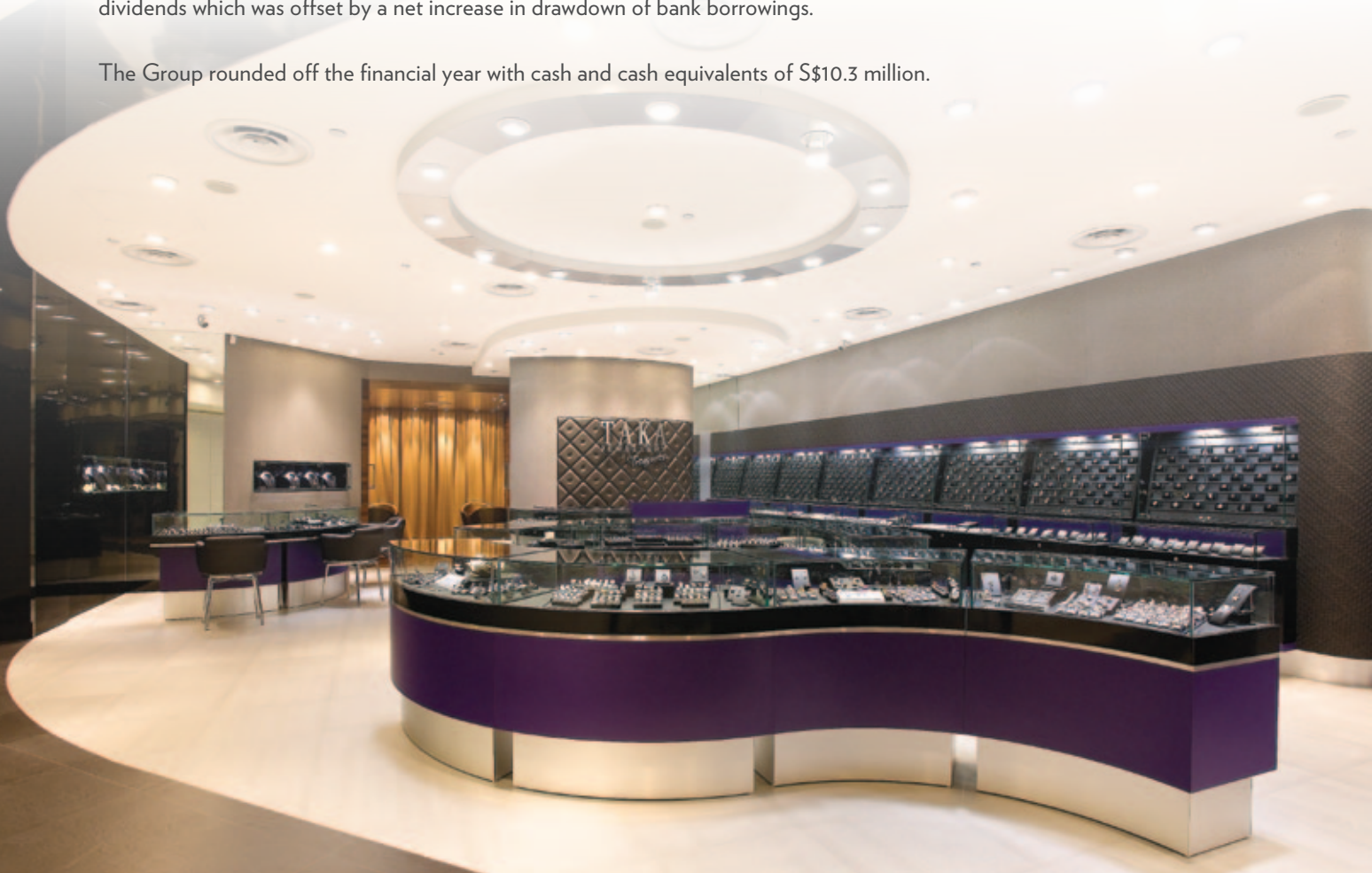
STATEMENT OF CASH FLOWS	GROUP	
	FY2017 S\$'000	FY2016 S\$'000
Net cash generated from operating activities	84	2,791
Net cash used in investing activities	(931)	(681)
Net cash (used in)/generated from financing activities	(1,545)	4,494
Cash and cash equivalents at end of financial year	10,340	12,709

In FY2017, net cash generated from operating activities declined to S\$0.1 million. This was due to operating cash inflow before working capital changes of S\$3.0 million, adjusted for working capital outflow of S\$1.7 million, interest paid of S\$0.3 million and net income tax paid of S\$0.9 million. The net working capital outflow of S\$1.7 million was mainly due to (i) decrease in trade and other payables of S\$13.6 million, (ii) decrease in bills payable of S\$1.1 million, (iii) increase in trade and other receivables and prepayment of S\$0.4 million, and (iv) decrease in inventories of S\$13.4 million.

The payment for renovation of outlets incurred during the financial year resulted in net cash used in investing activities amounting to S\$0.9 million.

Net cash used in financing activities amounted to S\$1.5 million arising from the shares buyback exercise and payment of dividends which was offset by a net increase in drawdown of bank borrowings.

The Group rounded off the financial year with cash and cash equivalents of S\$10.3 million.





## BOARD OF

# Directors



### GOH YEOW TIN

**Non-Executive Chairman  
and Independent Director**

*Appointed on 21 August 2015*

Mr Goh Yeow Tin, Non-Executive Chairman and Independent Director of TLV Holdings, was appointed to the Board on 21 August 2015.

Mr Goh began his career with the Economic Development Board (“EDB”) where he headed the Local Industries Unit and was subsequently appointed as a director of EDB’s Automation Applications Centre from 1984 to 1986. In 1988, Mr Goh joined Tonhow Industries Limited (now known as Asiamedic Limited), the first plastic injection moulding company to be listed on SESDAQ (now known as Catalyst), and served as the deputy managing director until 1990. In 1986, Mr Goh founded, and served as general manager of International Franchise Pte Ltd, a pioneer in the franchising business in Singapore, until 1988. Between 1990 and 2000, Mr Goh served as the vice-president of Times Publishing Ltd, and was responsible for retail and distribution businesses in Singapore, Hong Kong and various parts of Southeast Asia.

Mr Goh is a member of the Singapore Institute of Directors and is an Independent Director of Sheng Siong Group Ltd, Vicom Limited, AsiaPhos Limited and Lereno Bio-Chem Ltd.

In recognition of his many years of social and community services, Mr Goh was awarded the Public Service Star (Bar) in 2015 and appointed a Justice of the Peace in September 2015 by the President of the Republic of Singapore.

Mr Goh holds a Bachelor’s degree in Mechanical Engineering (Hons) from the University of Singapore (now known as the National University of Singapore) and a Masters’ degree in Industrial Engineering and Management from the Asian Institute of Technology.

Mr Teo Boon Leng, Managing Director and co-founder of TLV Holdings since 1997, was appointed to the Board on 22 June 2015. Together with the Group’s Executive Director, Mr Ang Kah Leong, he sets the overall strategic and expansion plans of the Group.

Mr Teo oversees the business development, procurement and the overseas operations of the Group and is instrumental in maintaining working relationships with suppliers and customers. He has also spearheaded the Group’s growth, leading the expansion of its retail, wholesale and pawnbroking businesses and operations.

Mr Teo has more than 35 years of experience in the jewellery industry and began his career as an apprentice, learning the skills of jewellery craftsmanship at a jewellery design and manufacturing company, and subsequently established a company to manufacture jewellery. Prior to establishing the Group, he served as director at a jewellery company which was in the business of retail of jewellery and also provided customisation and alteration services for jewellery.



### TEO BOON LENG

**Managing Director**

*Appointed on 22 June 2015*



**ANG KAH LEONG**

**Executive Director**

*Appointed on 22 June 2015*

Mr Ang Kah Leong, Executive Director and co-founder of TLV Holdings since 1997, was appointed to the Board on 22 June 2015. Together with the Group's Managing Director, Mr Teo Boon Leng, he sets the overall strategic and expansion plans of the Group.

Mr Ang oversees the day-to-day operations, business development and management of the Group's business in Singapore. He is also instrumental to the Group's growth, leading the expansion of its retail, wholesale and pawnbroking businesses and operations.

Mr Ang has over 30 years of experience in the jewellery industry, having started out as a freelance craftsman. Prior to establishing the Group in 1997, Mr Ang established a partnership which dealt in the wholesale business of jewellery.



**LU KING SENG**

**Independent Director**

*Appointed on 21 August 2015*

Mr Lu King Seng, Independent Director of TLV Holdings, was appointed to the Board on 21 August 2015. He has more than 20 years of commercial and audit experience in London, Singapore and Malaysia with Deloitte & Touche, Arthur Andersen, PriceWaterhouse and KPMG where he oversaw the accounting, treasury, legal and finance matters including group restructurings and mergers and acquisitions, initial public offerings and due diligence reviews in connection with proposed merger and acquisitions.

He is currently the Managing Director of Orion Advisory Pte Ltd. He is also an independent director of another company listed on the SGX-ST.

Mr Lu is a Fellow of the Association of Certified Chartered Accountants, as well as a non-practicing member of the Institute of Singapore Chartered Accountants. He is also a member of the Singapore Institute of Directors.



**CHUA KERN**

**Independent Director**

*Appointed on 21 August 2015*

Mr Chua Kern, Independent Director of TLV Holdings, was appointed to the Board on 21 August 2015. Mr Chua has more than 17 years of experience in the legal industry, specialising in the areas of corporate finance, securities and capital markets and mergers and acquisitions. He is currently a director of Chancery Law Corporation, having co-founded the firm in 2005.

Mr Chua also advises companies listed on the Mainboard and Catalist of the SGX-ST in respect of their corporate finance activities and other major corporate actions. Mr Chua had worked in Messrs Colin Ng & Partners LLP, Messrs KhattarWong LLP and Messrs Peter Chua & Partners. He is currently also an independent director of GS Holdings Limited, a company listed on Catalist.

Mr Chua was admitted to the Supreme Court of Singapore as an Advocate and Solicitor in 1997. He obtained a Bachelor of Law (Honours) degree from the University of Bristol, United Kingdom, in 1995 and a Diploma in Singapore law from the National University of Singapore in 1996. He is a member of the Law Society of Singapore and the Singapore Academy of Law.



## EXECUTIVE

# Officers

### IRENE NG

General Manager  
(Exhibitions)

Ms Irene Ng joined the Group in 2001 and is currently the Group's General Manager (Exhibitions). Ms Ng is in charge of the Group's participation in exhibitions, and was instrumental in building up the Group's exhibitions business. She establishes and maintains relationships with international customers, assists in the procurement process, and spearheads the sales and marketing team for the Group's exhibitions business.

Ms Ng helped to build up the exhibitions business from its humble beginnings in 2003 to a well-regarded and sought-after exhibitor at many international jewellery exhibitions.

### JULIA TAN

General Manager  
(Local)

Ms Julia Tan joined the Group in 2001 and is currently its General Manager (Local). Ms Tan assists the Managing Director and Executive Director in the Group's day-to-day operations, and oversees the human resource and logistics and warehousing, and sales and marketing functions of the Group in relation to its retail business. She is also responsible for devising marketing proposals and protocols, and organising sales events, promotions and campaigns for the retail business. She has been instrumental in building up the Group's jewellery business and in establishing the Group's pawnshop business.

Ms Tan graduated with a Bachelor of Commerce (major in Business Administration, Marketing and Human Resource) from the University of Tasmania, Australia.

### CHAN CHAI HEE

Group Financial  
Controller

Ms Chan Chai Hee joined the Group in 2015 and is currently its Group Financial Controller. She is responsible for overseeing the financial and accounting management and reporting functions of the Group. Ms Chan has more than 20 years of experience in financial and accounting and worked at two other Singapore-listed companies prior to joining the Group.

Ms Chan graduated with a Bachelor of Economics (major in Accountancy) and is a member of Chartered Accountant of Singapore.





# Social Responsibility

As a responsible corporate citizen with the vision of creating value for all our customers and stakeholders, we are always mindful about giving back to society and creating a conducive working environment for our staff.



In August 2016, more than 70 TLV Holdings' management, staff and family members came together to participate in the fundraising event, Walk for Our Children 2016 – Celebrating Harmony in Diversity. The Group also took up a carnival booth at the event to support the Singapore's Children Society.

In the same month, in conjunction with SG51 National Day Campaign, TLV Holdings also pledged to donate 0.5% of total sales collected across all its Taka Jewellery outlets to the Singapore's Children Society. A total of S\$20,000 was raised for the beneficiary.

## COMMITMENT TO EMPLOYEES

In FY2017, the Group arranged a number of retreats to reward staff for their hard work and dedication. We arranged trips to Bangkok and on board Superstar Gemini Cruise for staff. Such activities also allow our staff to forge greater rapport and camaraderie with one another.

In appreciation of their hard work and achievements during the year, the Group gave awards to staff, which included awards for Excellent International, Top 10 Sales for the Year, 5-Year Long Service and 10-Year Long Service.



Additionally, every employee is given opportunities for skills upgrading and personal development. In FY2017, the Group sent 15 Silver award recipients of the Singapore Retail Association – Excellent Service Award for a half-day workshop.

To continuously improve staff welfare, the Group revised and standardised operational guidelines and incentives for staff.



**REGISTERED OFFICE**

3 Kaki Bukit Place  
Eunos Techpark  
Singapore 416181

**COMPANY REGISTRATION NUMBER**

201526542C

**BOARD OF DIRECTORS**

Goh Yeow Tin  
*Non-Executive Chairman and Independent Director*

Teo Boon Leng  
*Managing Director*

Ang Kah Leong  
*Executive Director*

Lu King Seng  
*Independent Director*

Chua Kern  
*Independent Director*

**NOMINATING COMMITTEE**

Chua Kern (Chairman)  
Goh Yeow Tin  
Lu King Seng

**REMUNERATION COMMITTEE**

Goh Yeow Tin (Chairman)  
Lu King Seng  
Chua Kern

**AUDIT COMMITTEE**

Lu King Seng (Chairman)  
Goh Yeow Tin  
Chua Kern

**COMPANY SECRETARY**

Wong Yoen Har, ACIS

**SPONSOR**

**PrimePartners Corporate Finance Pte. Ltd.**

16 Collyer Quay  
#10-00 Income At Raffles  
Singapore 049318

**SHARE REGISTRAR AND  
SHARE TRANSFER OFFICE**

**Boardroom Corporate & Advisory Services Pte. Ltd.**

50 Raffles Place  
#32-01 Singapore Land Tower  
Singapore 048623

**AUDITOR**

**Ernst & Young LLP**

Level 18 North Tower  
One Raffles Quay  
Singapore 048583

Partner-in-charge: Ang Chuen Beng  
(Date of appointment: Since financial year ended  
31 March 2017)

**PRINCIPAL BANKERS**

**DBS Bank Limited**

12 Marina Boulevard, Level 3  
Marina Bay Financial Centre Tower 3  
Singapore 018982

**The HongKong and Shanghai  
Banking Corporation Limited**

21 Collyer Quay  
#10-02  
Singapore 049320

**INVESTOR RELATIONS**

**August Consulting Pte Ltd**

101 Thomson Road  
#30-02 United Square  
Singapore 307591

**WEBSITE**

[www.tlvholdings.com.sg](http://www.tlvholdings.com.sg)



## FINANCIAL

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Proxy Form

# CORPORATE GOVERNANCE STATEMENT

The Board of Directors (the “**Board**” or “**Directors**”) of TLV Holdings Limited (the “**Company**” and, together with its subsidiaries, the “**Group**”) is committed to ensuring a high standard of corporate governance so as to strengthen corporate transparency and accountability, protect the interests of the shareholders of the Company (the “**Shareholders**”), promote investor confidence and maximise long-term shareholder value. The Corporate Governance Report (the “**Report**”) describes the Group’s corporate governance structures and practices currently in place with specific reference made to the principles and guidelines of the Code of Corporate Governance 2012 (the “**Code**”) and the disclosure guide developed by the Singapore Exchange Securities Trading Limited (the “**SGX-ST**”) in January 2015 (the “**Guide**”), where applicable, the SGX-ST Listing Manual, Section B: Rules of Catalist (the “**Catalist Rules**”).

The Company has complied with the principles and guidelines as set out in the Code and the Guide, where applicable. Appropriate explanations have been provided in the relevant sections below where there are deviations from the Code and/or the Guide.

## A. BOARD MATTERS

### THE BOARD’S CONDUCT OF AFFAIRS

*Principle 1: Every company should be headed by an effective Board to lead and control the company. The Board is collectively responsible for the long-term success of the company. The Board works with Management to achieve this objective and the Management remains accountable to the Board.*

As at the date of this Report, the Board comprises the following five (5) members:

Directors	Board membership	Audit committee <sup>(1)</sup>	Nominating committee <sup>(1)</sup>	Remuneration committee <sup>(1)</sup>
Goh Yeow Tin	Non-Executive Chairman and Independent Director	Member	Member	Chairman
Teo Boon Leng	Managing Director	–	–	–
Ang Kah Leong	Executive Director	–	–	–
Lu King Seng	Independent Director	Chairman	Member	Member
Chua Kern	Independent Director	Member	Chairman	Member

**Note:**

(1) The AC, NC and RC each comprises of 3 members, of whom all are independent and non-executive Directors.

The principal function of the Board is to provide leadership to the Group and to protect and enhance long-term value for Shareholders and other stakeholders.

Besides carrying out its statutory responsibilities, the Board’s role is to:

- 1.1 Approve the board policies, strategies (including sustainability issues) and financial objectives of the Company and monitor the performance of management;
- 1.2 Oversee the processes for evaluating the adequacy of internal controls, risk management, financial reporting and compliance;
- 1.3 Approve the nominations of directors and appointment of key personnel;
- 1.4 Align the interests of the Board and Management with that of shareholders and balance the interest of all stakeholders; and
- 1.5 Ensure compliance with all laws and regulations as may be relevant to the business.



Specifically, matters and transactions that require the Board's approval include, amongst others, the following:

- corporate strategy and business plans;
- material acquisitions and disposals;
- share issuance, dividend release or changes in capital;
- budgets, financial results announcements, annual report and audited financial statements;
- capital expenditures;
- capital borrowings and financial commitments; and
- material interested person transactions.

The Board exercises due diligence and independent judgement in dealing with the business affairs of the Group and is obliged to act in good faith and take objective decisions as fiduciaries and in the interests of the Group.

#### Delegation of authority to Board committees

The Board has delegated certain responsibilities to the Audit Committee (“AC”), the Remuneration Committee (“RC”) and the Nominating Committee (“NC”) (collectively, the “Board Committees”). The composition of the Board Committees has been set out above.

#### Meetings of Board and Board committees

The schedules for all Board and Board Committee meetings as well as the Annual General Meeting (“AGM”) are planned in advance. The Board meets at least four times a year to review and approve, *inter alia*, the quarterly financial results of the Group. The Board also meets on an ad-hoc basis as warranted by circumstances to supervise, direct and control the Group's business and affairs. Apart from approvals obtained at Board meetings, important matters are also put to the Board for approval by way of circulating resolutions in writing.

The attendance of each Director at meetings of the Board and Board Committees during the financial year ended 31 March 2017 (“FY2017”) is disclosed as follows:-

	Board	Audit Committee	Nominating Committee	Remuneration Committee
Number of meetings held	4	4	1	3
Name of Director	Number of Meetings Attended			
Goh Yeow Tin	4	4	1	3
Teo Boon Leng	4	4*	1*	1*
Ang Kah Leong	4	4*	1*	1*
Lu King Seng	4	4	1	3
Chua Kern	4	4	1	3

\* By invitation to answer queries and provide detailed insights into their areas of operations



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The Company's Constitution (the "**Constitution**") allows for meetings to be conducted by way of telephone conference and/or video conference.

Management keeps the Directors up-to-date on pertinent developments including the Group's business, financial reporting standards and industry-related matters. Such periodic updates provided to the Directors facilitate the discharge of their duties. The Directors are also encouraged to keep abreast of developments in legal, regulatory and accounting frameworks that are of relevance to the Group through the extension of opportunities for participation in training courses, seminars and workshops as relevant and/or applicable, with the cost of such training borne by the Company. At each Board meeting, the Managing Director (the "**MD**") updates the Board on the business and strategic developments of the Group.

The Company is responsible for arranging and funding regular training for the Directors from time to time particularly on changes in and/or addition to the relevant laws, regulations and changing commercial risks to enable them to make well-informed decision and to ensure that the Directors are competent in carrying out their expected roles and responsibilities. During the financial year, the Board was briefed and/or updated by: (i) the external auditors ("**EA**") on changes or amendments to accounting standards; and (ii) the Company Secretary on regulatory changes, such as changes to the Companies Act and/or the Catalist Rules. In FY2017, Mr Ang Kah Leong attended the sustainability reporting session conducted by the SGX-ST.

The Company will conduct briefings and orientation programs to familiarise newly appointed directors with the various businesses, operations and processes of the Group. Further, newly appointed Directors will be provided with a formal letter of appointment setting out their duties and obligations and appropriate training to ensure that they are fully aware of their responsibilities and obligations of being a Director of a listed company.

## BOARD COMPOSITION AND GUIDANCE

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***Principle 2: There should be a strong and independent element on the Board, which is able to exercise objective judgement on corporate affairs independently, in particular, from Management and 10% shareholders. No individual or small group of individuals should be allowed to dominate the Board's decision making.***

The Board currently comprises two (2) Executive Directors and three (3) Independent Directors. Accordingly, Guideline 2.1 of the Code is met as the Independent Directors make up more than 50% of the Board. The Company has not appointed a Lead Independent Director as the Company is not required pursuant to Guideline 3.3 of the Code, given that the Chairman and CEO are different persons, not immediate family members, and the Chairman is an independent director who is not part of the management team.

The Board takes into account the existence of relationships or circumstances, including those identified by the Code, that are relevant in its determination as to whether a Director is independent. In addition, the NC reviews the individual directors' declaration in their assessment of independence. The NC has reviewed and confirmed the independence of the Independent Directors in accordance with the Code. The Independent Directors have also confirmed their independence in accordance with the Code.

There is no Independent Director who has served beyond nine years from the date of his first appointment. There are no Directors who are deemed independent by the Board, notwithstanding the existence of a relationship as stated in the Code that would otherwise deem him not to be independent.

### Composition and size of the board

The NC has reviewed and is satisfied that the current composition and size of the Board and Board Committees are appropriate for effective decision making, having taken into consideration the nature and scope of the Group's operations, the balance and diversity of, amongst other factors, skills and experience. The Board comprises Directors who are qualified and experienced in various fields including accounting and finance, legal, business and management experience and the requisite industry knowledge. The NC is of the view that the current Board comprises members who as a group possess core competencies necessary to lead and manage the Group effectively.

For FY2017, the Independent Directors have met once in the absence of key management personnel.

## CHAIRMAN AND MANAGING DIRECTOR

**Principle 3: There should be a clear division of responsibilities between the leadership of the Board and the executives responsible for managing the company's business. No one individual should represent a considerable concentration of power.**

The roles of the Chairman and MD are separate and distinct, each having their own areas of responsibilities and functions, thus ensuring an appropriate balance of power and authority, and allowing for increased accountability and greater capacity of the Board for independent decision making. The Chairman is not related to the CEO.

Mr Goh Yeow Tin is the Non-Executive Chairman and Independent Director and he sets up the Group's vision and objectives, provides guidance to the Group and leads the Board discussions and deliberations. Mr Teo Boon Leng is the MD of the Company and he supervises the day-to-day business operations of the Group with the support of Executive Director Mr Ang Kah Leong together with management, as well as formulating long-term strategies and policies of the Group.

The Independent Directors will meet in the absence of the other Directors as and when circumstances warrant. In FY2017, the Independent Directors have met once in the absence of other Directors.

## BOARD MEMBERSHIP

**Principle 4: There should be a formal and transparent process for the appointment and re-appointment of directors to the Board.**

The NC comprises three (3) members, all of whom, including the NC Chairman, are independent.

Chua Kern (Chairman)  
Goh Yeow Tin  
Lu King Seng

The date of appointment of each Director as well as their present and past directorships in other listed companies and principal commitments as at the date of this Report are set out below:-

Directors	Date of Initial Appointment	Date of Last Re-election	Directorships in other listed companies		Principal commitment
			Current	Past three years	
Teo Boon Leng	22 June 2015	29 July 2016	Nil	Nil	Nil
Ang Kah Leong	22 June 2015	-	Nil	Nil	Nil
Chua Kern	21 August 2015	-	GS Holdings Limited	Nil	Director of Chancery Law Corporation
Goh Yeow Tin	21 August 2015	-	Lereno Bio-Chem Ltd. Vicom Ltd Sheng Siong Group Ltd. AsiaPhos Limited	Singapore Post Limited	Non-Executive Chairman of Seacare Medical Holdings Pte. Ltd. as well as Non-Executive Director of Linknet Pte. Ltd., WaterTech Pte. Ltd., Seacare Manpower Services Pte. Ltd., Edu Community Pte. Ltd. and Kiran Electronic B & C Services Pte. Ltd.
Lu King Seng	21 August 2015	29 July 2016	GEO Energy Resources Limited	Green Build Technology Limited	Managing Director of Orion Advisory Pte. Ltd., Orion Business Advisory Pte. Ltd. and Golden Union Advisory Pte. Ltd.



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The NC is guided by key terms of reference as follows:

- 4.1 Review, assess and make recommendations to the Board on the appointment including the composition of the Board;
- 4.2 Review regularly the Board structure, size and composition having regard to the scope and nature of the operations, the requirements of the business, the diversity of skills, experience, gender and knowledge of the Company and the core competencies of the Directors as a Group;
- 4.3 Assess the effectiveness of the Board as a whole and the contribution of each individual Director to the effectiveness of the Board;
- 4.4 Make and review plans for succession, in particular for the Chairman of the Board and Group MD;
- 4.5 Determine on an annual basis the independence of Directors;
- 4.6 Review and recommend to the Board comprehensive induction training programmes for the Board and new Directors; and
- 4.7 Recommend Directors who are retiring by rotation to be put forward for re-election.

There is a formal and transparent process for the appointment of new Directors to the Board. When a vacancy on the Board arises or when the Board is considering making a new Board appointment either to enhance the core competency of the Board or for purpose of progressive renewal of the Board, the NC will review and assess candidates before making recommendations to the Board. In recommending new appointments, the NC takes into consideration the balance and diversity of skills, calibre, experience, expertise, attributes, ability and gender, amongst other factors, required to support the Group's business activities or strategies, the current composition and size of the Board, and strives to ensure that the Board has an appropriate balance of Independent Directors. The NC would consider candidates proposed by the Directors and key management personnel and may engage external search consultants where necessary.

After shortlisting the candidates, the NC shall consider and interview candidates on merit against objective criteria, taking into consideration whether the candidate can devote sufficient time and attention to the affairs of the Group.

The Directors submit themselves for re-nomination and re-election at regular intervals of at least once every three years. The Company's Constitution provides that one-third of the Board, or the number nearest to one-third is to retire by rotation at every AGM. In addition, the Company's Constitution also provides that new Directors appointed during the year either to fill a vacancy or as an addition to the Board are required to submit themselves for re-election at the next AGM of the Company.

The NC, in considering the re-election of a Director, evaluates such Director's contribution and performance, such as his attendance at meeting of the Board and/or Board committees, participation, candour and any special contribution.

All NC members have abstained from voting on any resolutions and making any recommendation and/or participating in respect of matters in which he is interested.

The NC has recommended and the Board has agreed for the following Directors to retire and seek re-election at the forthcoming AGM pursuant to Article 114 of the Company's Constitution:

Mr Ang Kah Leong  
Mr Goh Yeow Tin

Mr Goh Yeow Tin, being a member of the NC, has abstained from deliberation in respect of his own nomination.

Mr Goh Yeow Tin will, upon re-election as a Director of the Company, remain as Chairman of the Board, Chairman of the Remuneration Committee and member of the Audit Committee and Nominating Committee. The Board considers Mr Goh to be independent for the purpose of Rule 704(7) of the Catalist Rules.





Mr Ang Kah Leong will, upon re-election as a Director of the Company, remain as an Executive Director of the Company.

When a Director has multiple board representations, the NC will consider whether the Director is able to adequately carry out his duties, taking into consideration the Director's number of listed board representations, the Director's other principal commitments, the roles and scope of responsibilities of these principal commitments and involvement of any other activities outside of these principal commitments, among other factors. The NC has reviewed the time spent and attention given by each Director to the Company's affairs, taking into account the multiple directorships and other principal commitments of each of the Directors (if any), and is satisfied that all Directors have discharged their duties adequately for FY2017.

The Board has not determined the maximum number of listed company board representations each Director may hold as it is of the view that it is for each Director to assess his own capacity and ability to undertake other obligations or commitments together with serving on the Board effectively. The Board does not wish to omit from consideration outstanding individuals who, despite the demands on their time, have the capacity to participate and contribute as members of the Board.

As at the date of this Report, the Company does not have any alternate Director. Alternate directors will be appointed as and when the Board deems necessary.

Key information of each Director can be found on pages 12 and 13 of this Annual Report.

## BOARD PERFORMANCE

***Principle 5: There should be a formal annual assessment of the effectiveness of the Board and its Board Committees as a whole and the contribution by each Director to the effectiveness of the Board.***

The NC and the Chairman of the Board implemented a self-assessment process that required each Director to assess the effectiveness of the Board and Board Committees as a whole. The self-assessment process took into consideration performance criteria such as, *inter alia*, Board size and composition, corporate strategy and planning, risk management and internal control, performance measurement and compensation, succession planning, financial reporting, conduct of meetings and communication with Shareholders.

The evaluations are designed to assess the Board's and the Board Committees' effectiveness to enable the NC and Board to identify the areas of improvement or enhancement which can be made to the Board. The NC would review the criteria on a periodic basis to ensure that the criteria is able to provide an accurate and effective performance assessment, taking into consideration where applicable, industry standards and the economic climate with the objective to enhance long term shareholders value, thereafter propose amendments if any, to the Board for approval.

The NC has reviewed the overall performance of the Board in terms of its role and responsibilities and the conduct of its affairs as a whole for the financial year. It is of the view that the performance of the Board and the Board Committees as a whole has been satisfactory and the Board and the Board Committees has met its performance criteria and objectives in FY2017. All NC members have abstained from the voting or review process of any matters in connection with the assessment of his performance.

The Board has not engaged any external facilitator in conducting the assessment of the performance of the Board and Board Committees. Where relevant, the NC will consider such engagement.

## ACCESS TO INFORMATION

***Principle 6: In order to fulfill their responsibilities, Directors should be provided with complete, adequate and timely information prior to Board meetings and on an on-going basis so as to enable them to make informed decisions to discharge their duties and responsibilities.***

It is the aim of the Board to provide shareholders with a balanced and understandable assessment of the Company's performance, position and prospects. This responsibility extends to the interim and full-year results announcements, other price-sensitive public reports and reports to regulators (if required).

Management recognises the importance of ensuring the flow of complete, adequate and timely information to the Directors on an ongoing basis to enable them to make informed decisions to discharge their duties and responsibilities. To allow the Directors sufficient time to prepare for the meetings, all Board and Board Committee papers are distributed to the Directors in advance of the meetings. Updates on the Group's financial performance, position and prospects, amongst others, are also distributed to the Directors in advance of the Board and Board Committee meetings, as well as on an ongoing basis, as practicable. The Management will also provide any additional material or information that is requested by Directors or that is necessary to enable the Board and Board Committees to make a balanced and informed assessment of the Group's performance, position and prospects.

Management will also on best endeavours, encrypt documents which material price sensitive information when circulating documents electronically.

The Company Secretary is represented at all meetings of the Board and Board Committees; attends and prepares agendas and minutes for all Board and Board Committee meetings. The appointment and removal of the Company Secretary is subject to the approval of the Board. Changes to regulations are briefed at the Board and Board Committee meetings or on an on-going basis as and when the changes arise, especially where these changes have an important bearing on the Company's or the Directors' disclosure obligations.

The Directors have separate and independent access to the Company Secretary, EA, IA and senior management at all times in carrying out their function. Should the Directors, whether as a group or individually, require independent professional advice, the Board will appoint a professional advisor to render the advice. The cost of such professional advice will be borne by the Company.

## B. REMUNERATION MATTERS

### PROCEDURES FOR DEVELOPING REMUNERATION POLICIES

***Principle 7: There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual Directors. No Director should be involved in deciding his own remuneration.***

The RC comprises three (3) members all of whom, including the RC Chairman, are independent.

Goh Yeow Tin (Chairman)  
Lu King Seng  
Chua Kern

The RC met thrice in FY2017. The RC is guided by key terms of reference as follows:

- 7.1 To recommend to the Board a framework for remuneration for each Director and key management personnel of the Group. The framework covers all aspects of remuneration, including but not limited to Directors' fees, salaries, allowances, bonuses, share-based incentives and awards, and benefits in kind;
- 7.2 To review and recommend Directors' fees for approval at the AGM;



- 7.3 To determine specific remuneration packages for each Executive Director as well as key management personnel so as to ensure that the packages are competitive and sufficient to attract, retain and motivate the Directors and key management personnel of the required quality to run the Group successfully;
- 7.4 To review the remuneration packages of employees related to Directors, MD and/or Substantial Shareholders, to ensure that their remuneration packages are in line with the Group's staff remuneration guidelines and commensurate with their respective job scopes and levels of responsibility; and
- 7.5 To perform such other duties or functions as may be delegated by the Board or required by regulatory authorities.

Each member of the RC has abstained from voting on any resolution in respect of his own remuneration package and fee. Each Executive Director has entered into a service agreement ("**Service Agreement**") with the Company dated 21 August 2015 for a period of three years and a supplemental service agreement dated 1 April 2016 ("**Supplemental Service Agreements**").

During FY2017, the Company engaged an independent remuneration consultant firm, Aon Hewitt Singapore Pte. Ltd. ("**Aon Hewitt**"), for professional advice on an executive compensation benchmarking and short-term incentive review of the Executive Directors of the Group, to ensure that their remunerations are competitive taking into consideration industry practices and norms in compensations. In accordance with the recommendations proposals by Aon Hewitt, the Executive Directors entered into the Supplemental Service Agreements.

Contractual provisions are stipulated in the Supplemental Service Agreements ("**Supplemental Service Agreements**") of the Executive Directors which allows the Company to reclaim incentives in cases of willful misconduct and/or gross negligence by the Executive Directors. In addition, the Executive Directors owe a fiduciary duty to the Company and the Company should be able to avail itself to remedies against the Executive Directors in the event of such breach of fiduciary duties.

## LEVEL AND MIX OF REMUNERATION

***Principle 8: The level and structure of remuneration should be aligned with the long-term interest and risk policies of the company, and should be appropriate to attract, retain and motivate (a) the Directors to provide good stewardship of the company, and (b) key management personnel to successfully manage the company. However, companies should avoid paying more than is necessary for this purpose.***

Directors' fees are payable to the Non-Executive Directors taking into account factors such as the effort and time spent and their scope of responsibilities. Directors' fees are recommended by the RC and the Board for approval by Shareholders at the AGM.

The remuneration of key management personnel are set in accordance with a remuneration framework comprising a fixed salary, variable bonus, shares and benefits-in-kind, after taking into consideration his or her individual performance and contribution towards the overall performance of the Company in FY2017. All revisions to the remuneration packages for the Executive Directors and key management personnel are subject to the review by and recommendation of the RC and the approval of the Board, which is in line with the Group's annual salary review exercise and considerations from Aon Hewitt.

No Director is involved in deciding his own remuneration package.

## DISCLOSURE ON REMUNERATION

***Principle 9: Every company should provide clear disclosure of its remuneration policies, level and mix of remuneration, and the procedure for setting remuneration in the company's annual report. It should provide disclosure in relation to its remuneration policies to enable investors to understand the link between remuneration paid to Directors and key management personnel, and performance.***

## REMUNERATION OF DIRECTORS

After reviewing the industry practice and analyzing the advantages and disadvantages in relation to the full detailed disclosure of remuneration of each Director and key management personnel as recommended by the Code, the Company is of the view that doing so would be prejudicial to its business interests given the highly competitive jewelry retail/ exhibition industry that the Group operates in, and hamper its' ability to retain and nurture the Group's talent pool. Instead, the remunerations of Directors and key management are disclosed in bands as follows:-

A breakdown showing the level and mix of each individual Director's remuneration in FY2017 (in percentage terms) is disclosed below:-

Name of Director	Remuneration Band	Directors fee %	Salary <sup>1</sup> %	Bonuses <sup>1</sup> %	Other Benefits %	Total %
Goh Yeow Tin	A	100%	-	-	-	100%
Teo Boon Leng	C	-	63%	31%	6%	100%
Ang Kah Leong	B	-	76%	20%	4%	100%
Lu King Seng	A	100%	-	-	-	100%
Chua Kern	A	100%	-	-	-	100%

Band A refers to remuneration of up to S\$250,000 per annum

Band B refers to remuneration from S\$500,001 to S\$750,000 per annum

Band C refers to remuneration from S\$1,000,001 to S\$1,250,000 per annum

Note 1: Amount inclusive of contribution to employer provident funds

## REMUNERATION OF KEY MANAGEMENT PERSONNEL

The Company only has 3 top key management personnel. The remuneration received by the top 3 key management personnel (who are not Directors) in FY2017 is disclosed below:-

### Top 3 Key Management Personnel (who are not Directors)

Name	Remuneration Band
Irene Ng	A
Julia Tan	A
Chan Chai Hee	A

Band A refers to remuneration of up to S\$250,000 per annum

The annual aggregate amount of the total remuneration paid to top 3 key management personnel (who are not Directors) is approximately S\$614,000. There were no termination or retirement benefits and post-employment benefits granted to the Directors and key management in FY2017.

There are two employees who are the immediate family members of a Director namely, Ms Macvis Teo, daughter of the Company's MD, Mr Teo Boon Leng, with an annual salary of between \$100,000 to \$150,000 and Ms Wennie Teo, niece of Teo Boon Leng with an annual salary of \$50,000 to \$100,000.

The Company does not have any employee share option scheme and performance share award in FY2017.



## C. ACCOUNTABILITY AND AUDIT ACCOUNTABILITY

**Principle 10: The Board should present a balanced and understandable assessment of the company's performance, position and prospects.**

The Board approves quarterly financial statements and authorises its release to the Shareholders. The Board also provides Shareholders with updates of new business developments, material contracts entered into and other material information via public announcements on SGXNET from time to time. The Board recognises the importance of providing accurate and relevant information on a timely basis in compliance with statutory and regulatory requirements. Hence, the Directors receive quarterly financial and other reports from the management, in order for the Board to make a balanced and informed assessment of the Group's financial performance, position and prospects, as well as, management's achievements of the goals and objectives determined by the Board. In accordance with the Catalist Rules, the Board issued negative assurance statements in the quarterly financial results announcements, confirming to the best of its knowledge that nothing had come to the attention of the Board which might render the financial statements false or misleading in any material aspect.

## RISK MANAGEMENT AND INTERNAL CONTROLS

**Principle 11: The Board is responsible for the governance of risk. The Board should ensure that Management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the company's assets, and should determine the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives.**

The Board notes that the Group's system of internal controls is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can provide only reasonable and not absolute assurance against material misstatement or loss. Nonetheless, the Board acknowledges that it is responsible for reviewing the adequacy and effectiveness of the Group's risk management and internal control systems including financial, operational, compliance and information technology ("IT") controls. The Board also recognizes its responsibilities in ensuring a sound system of internal controls to safeguard Shareholders' interests and the Group's assets. The Board will look into the need for establishment of a separate Board risk committee at the relevant time.

The management is responsible to the Board for the design, implementation and monitoring of the Group's risk management and internal control systems and to provide the Board with a basis to determine the Group's level of risk exposure, risk tolerance and risk policies.

The AC will ensure that a review of the effectiveness of the Group's material internal controls, including, financial, operational, compliance, IT controls and risk management, is conducted annually. In this respect, the AC will review the audit plans and the findings of the EA and IA, and will ensure that management follows up on the EA and IA's recommendations raised, if any, during the respective audit process.

Based on the internal control policies and procedures established and maintained by the Group, work performed by the EA and the IA, and reviews performed by the Board, the AC and the management, the Board, with the concurrence of the AC, is of the view that the internal control systems of the Group addressing financial, operational, compliance and IT risks and risk management systems, were adequate and effective in FY2017.

In FY2017, the Board had received assurances from the MD and the Group Financial Controller ("GFC"):-

- (i) that the financial records have been properly maintained and the financial statements give a true and fair view of the Group's operations and finances; and
- (ii) that the Group's risk management and internal control systems are effective.

The Board has relied on the independent auditors' report as further assurance that the financial records have been properly maintained and the financial statements give true and fair view of the Group's operations and finances.

## AUDIT COMMITTEE

***Principle 12: The Board should establish an Audit Committee with written terms of reference which clearly set out its authority and duties.***

The AC comprises three (3) members all of whom, including the AC Chairman, are independent.

Lu King Seng (Chairman)  
Goh Yeow Tin  
Chua Kern

The AC meets at least on a quarterly basis and has met four times during FY2017. The AC is guided by the following key terms of reference:

- 12.1 Recommend to the Board of Directors, the appointment and re-appointment of EA and IA, the level of their remuneration;
- 12.2 Review all non-audit services provided by the EA so as to ensure that any provision of such services would not affect the independence of the EA;
- 12.3 Review (with the other committees, management, and the EA and IA) significant risks or exposures that exist and assess the steps management has taken to minimise such risk to the Company;
- 12.4 Review interested person transactions;
- 12.5 Review:-
  - The EA's audit of the annual financial statements and reports;
  - The adequacy of the Group's system of accounting controls;
  - The level of assistance and cooperation given by management to EA;
  - Any significant findings and recommendations of the EA and IA and the related management's responses thereto; and
  - Any significant changes required in the EA's audit plan, any serious difficulties or disputes with management encountered during the course of the audit and their resolution, and other matters related to the conduct of the audit.
- 12.6 Review and report actions and resolutions of the AC to the Board of Directors with such recommendations as the AC considers appropriate; and
- 12.7 Review the adequacy and effectiveness of the Company's risk management and internal control systems (including financial, operational, compliance and information technology controls) and to report to the Board annually.

The AC has explicit authority to investigate any matter within its terms of reference. The AC has full access to, and the cooperation of the management, as well as the EA and IA, respectively. The AC also has full discretion to invite any Director or any member of management to attend its meeting. The AC has adequate resources, including access to external professional advisors if required and auditors, to enable it to discharge its responsibilities properly.

The Board considers Mr Lu King Seng to have extensive and practical financial management knowledge and experience, well-qualified to chair the AC. The other members of the AC bring with them invaluable experience in finance and business management. The Board is of the view that the AC members are appropriately qualified in that they have sufficient accounting or related financial management expertise and experience to discharge the duties and responsibilities of the AC.



To keep abreast of the changes in accounting standards and issues which have a direct impact on the financial statements of the Group, the AC is encouraged to participate in relevant training courses, seminars and workshops, and to seek advice from the EA at the AC meetings that are held.

The AC has reviewed the non-audit services provided by the EA and is satisfied that the nature and extent of such services would not prejudice the independence of the EA, and has recommended the re-appointment of the EA at the forthcoming AGM. The audit fees and non-audit fees paid or payable to the EA for FY2017 amounted to S\$148,000 and *nil* respectively.

The Board and the AC Committee confirm that it is in compliance with Rules 712 and 715 of the Catalist Rules in relation to the appointment of the EA.

The AC has met with the EA and the IA at least once in the absence of key management personnel in FY2017.

The Group has put in place a whistle-blowing framework (the “**Whistle-Blowing Policy**”) endorsed by the AC where the employees of the Group may, in confidence, raise concerns about possible corporate improprieties on matters of financial reporting or other matters. A dedicated secured email address has been set up to allow whistle-blowers to contact the Chairman of the Board directly.

Details of the Whistle-Blowing Policy and arrangements have been made available to all employees of the Group. It has a well-defined process which ensures independent investigation of issues/concerns raised and appropriate follow-up action, and provides assurance that whistle blowers will be protected from reprisal within the limits of the law.

The AC shall commission and review the findings of internal investigations where there is any suspected fraud or irregularity, or failure of internal controls or infringement of any law, rule or regulation which has or is likely to have a material impact on the Group’s operating results and/or financial position. There were no whistle-blowing reports received in FY2017.

None of the AC members were previous partners or directors of the Company’s EA within the last twelve months and none of the AC members hold any financial interest in the EA.

## INTERNAL AUDIT

***Principle 13: The company should establish an effective internal audit function that is adequately resourced and independent of the activities it audits.***

The Board recognises the importance of maintaining an internal audit function to provide an independent assurance over the soundness of the system of internal controls within the Group to safeguard shareholders’ investments and the Company’s assets. The Company’s internal audit function is outsourced to PricewaterhouseCoopers Risk Services Pte. Ltd. (“**PwC**”) with a primary line of reporting to the AC. The AC is responsible for the hiring, removal, evaluation and compensation of the IA.

The IA has full access to documents, records, properties and personnel of the Group. The IA plans its internal audit schedules in consultation with the management and its plans, IA reports and activities are reviewed and approved by the AC to ensure, *inter alia*, the adequacy of the scope of the audit. The internal audit plan complements that of the EA and together forms a robust risk-based audit approach to facilitate the AC’s review of the adequacy and effectiveness of the Group’s risk management and internal control systems.

The AC reviews the reports issued by the IA to ensure that the Group’s internal controls including financial, operational, compliance and IT controls are robust and effective, and follows up with management and the IA in ensuring that the IA’s recommendations agreed with management have been adequately and appropriately implemented.

The IA performs its works in line with the Standards for the Professional Practice of Internal Auditing set by The Institute of Internal Auditors. The AC, having considered, amongst others, the reputation and track record of PwC and the qualifications, experience and availability of resources and independence of the team at PwC, is satisfied that the appointment of PwC as IA is appropriate and has the appropriate standing in the Company to discharge its duties effectively.

# CORPORATE GOVERNANCE STATEMENT

The AC, on an annual basis, assesses the effectiveness of the IA by examining the scope of the internal audit work, its independence and the IA's findings.

## D. SHAREHOLDER RIGHTS AND RESPONSIBILITIES

### SHAREHOLDER RIGHTS

***Principle 14: Companies should treat all shareholders fairly and equitably, and should recognize, protect and facilitate the exercise of shareholders' rights, and continually review and update such governance arrangements.***

The Company does not practice selective disclosure of material information. In line with the continuing disclosure obligations under the Catalist Rules, the Board informs Shareholders promptly of all major developments that may have a material impact on the Group. All of the Company's announcements are released via SGXNET, including the financial results, annual reports, distribution of notices, press releases, analyst briefings, presentations, announcements on acquisitions and other material developments. When press conferences and briefings are held on major events and financial results, the management will only meet the press and analysts after the announcement is released on SGXNET. Shareholders are informed of general meetings through notices published in the newspaper and the Company's announcements and press releases via SGXNET as well as through reports/circulars sent to all Shareholders. All Shareholders are entitled to attend the general meetings and are afforded the opportunity to participate effectively in and vote at these general meetings.

An independent voting agent is appointed by the Company for general meetings who will explain the rules, including the voting procedures that govern the general meetings of shareholders.

### COMMUNICATION WITH SHAREHOLDERS

***Principle 15: Companies should actively engage their shareholders and put in place an investor relations policy to promote regular, effective and fair communication with shareholders.***

General meetings are still the principal forum for dialogue with Shareholders. To promote a better understanding of Shareholders' views, the Board encourages Shareholders to participate during the Company's general meetings. At these meetings, Shareholders are able to engage the Board and the management on the Group's business activities, financial performance and other business-related matters. The Company could also gather views and address Shareholders' concerns at general meetings. The Company is open to meetings with investors and analysts, and in conducting such meetings, is mindful to ensure fair disclosure. In addition, the Company has engaged August Consulting Pte Ltd to address any queries that the investors, analysts, press or public might have on the Company's affairs.

The Company has in place an investor relations policy, posted on its corporate website, <http://www.tlvholdings.com.sg>, to promote regular, effective and fair communication. The Company's investor relations website is a key resource of information for the investment community. It contains comprehensive information on the Company, including the Group's corporate announcements, news releases, annual reports and corporate information.

Currently, the Company does not have a formal dividend policy. The form, frequency and amount of dividends will depend on amongst others, the Company's earnings, general financial condition, results of operations, capital requirements, cash flow, general business condition, development plans and other factors as the Directors may deem appropriate. For FY2017, the Board has proposed a final one-tier tax exempt cash dividend of 0.155 Singapore cents per ordinary share, subject to shareholders' approval at the forthcoming AGM.

### CONDUCT OF SHAREHOLDER MEETINGS

***Principle 16: Companies should encourage greater shareholder participation at general meetings of shareholders, and allow shareholders the opportunity to communicate their views on various matters affecting the company.***

The Company supports active shareholder participation at general meetings. If Shareholders are unable to attend the meetings, the Company's Constitution allows for a Shareholder of the Company to appoint up to two proxies to attend and vote in place of the Shareholder.





The Board ensures that separate resolutions are proposed for approval on each distinct issue at general meetings.

The Chairman of the Board, the Board Committees and the GFC attend all general meetings to address issues raised by Shareholders. The EA is also invited to attend the AGM and is available to assist the Directors and the GFC in addressing any relevant queries by the Shareholders relating to the conduct of the audit and the preparation of the contents of the auditors' report.

The minutes of general meetings which include queries from Shareholders and responses from the Board will be made available to Shareholders upon written request.

To ensure that all Shareholders have the opportunity to participate effectively in and vote at general meetings, voting at general meetings of the Company will be conducted by poll where Shareholders are accorded voting rights proportionate to their shareholding and all votes will be counted and announced immediately at the meeting. The detailed results including the total number and percentage of votes cast for and against each resolution will be announced via SGXNET after the conclusion of the general meeting.

## **DEALING IN SECURITIES (RULE 1204(19) OF THE CATALIST RULES)**

The Group has adopted a policy whereby the Directors and employees are prohibited from dealing in the securities of the Company while in possession of price-sensitive information as well as during the period commencing one (1) month before the announcement of the Company's full year results and two (2) weeks before the announcement of the interim financial results until the said results announcement has been made. The Directors and employees of the Group are to refrain from dealing in the Company's securities on short-term considerations.

The Directors and employees of the Group are also required to adhere to the provisions of the Securities and Futures Act, Companies Act, the Catalist Rules and any other relevant regulations with regard to their securities transactions. Directors and employees of the Group are also expected to observe insider trading laws at all times even when dealing with securities within the permitted trading period.

## **NON-SPONSOR FEES (RULE 1204(21) OF THE CATALIST RULES)**

No non-sponsor fees were paid to the Company's sponsor, PrimePartners Corporate Finance Pte. Ltd., for FY2017.

## **INTERESTED PERSON TRANSACTIONS**

The Group has established internal control policies to ensure that transactions with interested persons are properly reviewed and approved, and are conducted at an arm's length commercial terms basis. Any Director, MD and/or controlling Shareholder who is interested in a transaction will abstain and refrain from deliberating, discussing, making recommendations and approving the transaction.

The Group does not have a general mandate from Shareholders for interested person transactions pursuant to Rule 920 of the Catalist Rules.

There were no other interested person transactions of value more than S\$100,000 and above in FY2017.

## **MATERIAL CONTRACTS (RULE 1204(8) OF THE CATALIST RULES)**

There were no material contracts entered into by the Group involving the interests of the MD, any Director or controlling shareholder, who are either still subsisting at end of FY2017 or if not then subsisting, entered into since the end of the previous financial year.



# DIRECTORS' STATEMENT

The Directors are pleased to present their statement to the members together with the audited consolidated financial statements of TLV Holdings Limited (the “**Company**”) and its subsidiaries (collectively, the “**Group**”) and the balance sheet and statement of changes in equity of the Company for the financial year ended 31 March 2017.

## Opinion of the directors

In the opinion of the directors,

- (i) the consolidated financial statements of the Group and the balance sheets and statement of changes in equity of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 March 2017 and the financial performance, changes in equity and cash flows of the Group and changes in equity of the Company for the year ended on that date; and
- (ii) at the date of this statement there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

## Directors

The Directors of the Company in office at the date of this statement are:

Teo Boon Leng  
Ang Kah Leong  
Goh Yeow Tin  
Lu King Seng  
Chua Kern

## Arrangements to enable Directors to acquire shares and debentures

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the Directors of the Company to acquire benefits by means of the acquisition of shares or debentures of the Company or any other body corporate.

## Directors’ interests in shares and debentures

The Directors of the Company, who held office at the end of the financial year, had, according to the register of Directors’ shareholdings required to be kept under section 164 of the Singapore Companies Act, Chapter 50, an interest in shares of the Company, as stated below:

Name of Director	Held in the name of the director		Deemed interest	
	At the earlier of beginning of financial year/date of appointment	At the end of financial year	At the earlier of beginning of financial year/date of appointment	At the end of financial year
<i>Ordinary shares of the Company</i>				
Teo Boon Leng	171,359,753	171,359,753	-	-
Ang Kah Leong	157,884,355	157,884,355	-	-
<i>Ordinary shares of the subsidiary – Lovis Diamonds Pte. Ltd.</i>				
Teo Boon Leng	-	-	2	2
Ang Kah Leong	-	-	2	2



Name of Director	Held in the name of the director		Deemed interest	
	At the earlier of beginning of financial year/date of appointment	At the end of financial year	At the earlier of beginning of financial year/date of appointment	At the end of financial year
<i>Ordinary shares of the subsidiary – Voi Jewellery Pte. Ltd.</i>				
Teo Boon Leng	-	-	1,000,000	1,000,000
Ang Kah Leong	-	-	1,000,000	1,000,000
<i>Ordinary shares of the subsidiary – Top Cash Jewellery Pte. Ltd.</i>				
Teo Boon Leng	-	-	3	3
Ang Kah Leong	-	-	3	3
<i>Ordinary shares of the subsidiary – Top Cash Pte. Ltd.</i>				
Teo Boon Leng	-	-	3,000,000	4,000,000
Ang Kah Leong	-	-	3,000,000	4,000,000

There was no change in any of the above-mentioned interests in the Company and its related corporations between the end of the financial year and 21 April 2017.

Except as disclosed in this report, no director who held office at the end of the financial year had interests in shares, share options, warrants or debentures of the Company, or of related corporations, either at the beginning of the financial year or at the end of the financial year.

### Options

No options were granted by the Company to any persons to take up unissued shares of the Company.

No shares have been issued during the financial year by virtue of any exercise of option to take up unissued shares of the Company.

There were no unissued shares of the Company under option at the end of the financial year.

### Auditor

Ernst & Young LLP have expressed their willingness to accept re-appointment as auditor.

On behalf of the board of directors:

\_\_\_\_\_  
Ang Kah Leong  
Director

\_\_\_\_\_  
Teo Boon Leng  
Director

Singapore  
29 June 2017



# INDEPENDENT AUDITOR'S REPORT

To the Members of TLV Holdings Limited

## Report on the Audit of the Financial Statements

### *Opinion*

We have audited the financial statements of TLV Holdings Limited (the “**Company**”) and its subsidiaries (collectively, the “**Group**”) set out on pages 38 to 79, which comprise the balance sheets of the Group and the Company as at 31 March 2017, the statements of changes in equity of the Group and the Company and the consolidated statement of comprehensive income and consolidated cash flow statement of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group, the balance sheet and the statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act) and Financial Reporting Standards in Singapore (FRSs) so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 March 2017 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group and changes in equity of the Company for the year ended on that date.

### *Basis for Opinion*

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority (ACRA) Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled our responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### **1. Allowance for impairment of trade receivables from the Group's jewellery business**

The Group's trade receivables mainly related to the Group's exhibition jewellery business and are significant to the Group as they represent 30% of the Group's total assets as at year end.

The collection of trade receivables is a key element of the Group's working capital management, which is managed on an ongoing basis by management. The Group's policy for allowance for impairment of trade receivables is based on the evaluation of collectability and aging analysis of trade receivables and this requires management's judgment. A considerable amount of judgment is required in assessing the ultimate realisation of these receivables, including the current creditworthiness and past collection history of the debtors. As such, we determined that this is a key audit matter.



**Key Audit Matters (cont'd)**

**1. Allowance for impairment of trade receivables from the Group's jewellery business (cont'd)**

Our audit procedures to address the adequacy of allowance for impairment of trade receivables included, amongst others, reviewing the Group's credit control procedures in respect of monitoring and managing the credit risk of trade receivables. We performed procedures to obtain evidence of receipts from the debtors subsequent to the balance sheet date and assessed the Group's policy on allowance for impairment of trade receivables through analyses of the Group's trade receivables ageing report and assessment of significant overdue individual trade receivables. For overdue debts with no subsequent receipts and where no allowance of doubtful debts was recognised, we reviewed the debtors' past payment trends and discussed with management if there are any disputed receivables with these debtors.

Furthermore, we also assessed the adequacy of the disclosures related to the Group's trade receivables in Note 16 to the financial statements.

**2. Valuation and existence of inventories**

As of 31 March 2017, the Group's total inventories and the related allowance for slow moving inventories amounted to \$83,349,000 and \$2,000 respectively.

We focused on inventories as their carrying amounts are material to the financial statements and there is a high inherent risk of theft and pilferage. In addition, the determination for allowance for slow moving inventories involves a high level of management judgment. Accordingly, we identified this as a key audit matter.

We obtained an understanding of the Group's internal controls with respect to physical safeguards over inventories and performed walkthroughs and test of controls over inventory process. We also attended and observed management's year end inventory counts at material outlets and selected inventories on a sample basis and traced the counted quantity to management's records. With respect to slow moving inventories, we reviewed management's assessment and evaluated the adequacy of allowance made for slow moving inventories. We performed overall analytical review of inventory balances and recomputed management's calculation of inventory turnover days which is one of the consideration in determining the quantum of allowance. We also reviewed on a sample basis management's assessment of the net realisable value of these inventories by comparing them against market value as part of the assessment.

We also assessed the adequacy of the disclosures related to the Group's inventories in Note 15 to the financial statements.

**Other Information**

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



# INDEPENDENT AUDITOR'S REPORT

To the Members of TLV Holdings Limited

## ***Responsibilities of Management and Directors for the Financial Statements***

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

## ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

# INDEPENDENT AUDITOR'S REPORT



To the Members of TLV Holdings Limited

## *Auditor's Responsibilities for the Audit of the Financial Statements (cont'd)*

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Ang Chuen Beng.

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Ernst & Young LLP  
Public Accountants and  
Chartered Accountants  
Singapore  
29 June 2017



# STATEMENT OF COMPREHENSIVE INCOME

For the financial year ended 31 March 2017

	Note	Group	
		2017 \$'000	2016 \$'000
<b>Revenue</b>	4	112,102	127,823
Cost of sales		(81,010)	(90,079)
<b>Gross profit</b>		31,092	37,744
Other operating income	5	528	331
Distribution costs		(21,165)	(23,660)
Administrative expenses		(5,666)	(5,224)
Other operating expenses		(2,354)	(2,477)
Share of profit of associated company		175	100
Finance costs	6	(295)	(645)
<b>Profit before tax</b>	7	2,315	6,169
Income tax expense	9	(152)	(698)
<b>Net profit</b>		2,163	5,471
<b>Other comprehensive income</b>			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Foreign currency translation		57	(24)
Share of other comprehensive income of associated company		207	(102)
<b>Total comprehensive income</b>		2,427	5,345
<b>Earnings per share</b>			
<b>Basic and Diluted (cents)</b>	10	0.39	1.03



As at 31 March 2017

	Note	Group		Company	
		2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
<b>ASSETS</b>					
<b>Non-current assets</b>					
Investment in subsidiaries	11	–	–	82,076	82,076
Investment in associated company	12	5,563	5,250	–	–
Fixed assets	13	5,772	5,770	–	–
Trademarks	14	985	1,126	–	–
Other receivables	16	1,098	1,530	–	–
		<u>13,418</u>	<u>13,676</u>	<u>82,076</u>	<u>82,076</u>
<b>Current assets</b>					
Inventories	15	83,349	96,703	–	–
Trade and other receivables	16	48,384	46,252	14,089	16,129
Prepayments		121	149	19	7
Cash and bank balances	17	10,340	12,709	2,935	1,600
		<u>142,194</u>	<u>155,813</u>	<u>17,043</u>	<u>17,736</u>
Total assets		<u>155,612</u>	<u>169,489</u>	<u>99,119</u>	<u>99,812</u>
<b>LIABILITIES</b>					
<b>Current liabilities</b>					
Bank borrowings	18	10,817	8,509	–	–
Hire purchase	26(b)	106	88	–	–
Trade and other payables	19	40,624	53,656	962	206
Income tax payable		521	1,347	–	–
		<u>52,068</u>	<u>63,600</u>	<u>962</u>	<u>206</u>
<b>NET CURRENT ASSETS</b>		<u>90,126</u>	<u>92,213</u>	<u>16,081</u>	<u>17,530</u>
<b>Non-current liabilities</b>					
Bank borrowings	18	1,067	3,047	–	–
Hire purchase	26(b)	299	329	–	–
Deferred tax liabilities	20	245	159	–	–
Provision	21	310	290	–	–
		<u>1,921</u>	<u>3,825</u>	<u>–</u>	<u>–</u>
Total liabilities		<u>53,989</u>	<u>67,425</u>	<u>962</u>	<u>206</u>
<b>NET ASSETS</b>		<u>101,623</u>	<u>102,064</u>	<u>98,157</u>	<u>99,606</u>
<b>Equity attributable to owners of the Company</b>					
Share capital	22	96,719	96,719	96,719	96,719
Merger reserve		(64,502)	(64,502)	–	–
Treasury shares	23	(698)	–	(698)	–
Retained earnings		69,354	69,362	2,136	2,887
Other reserves		749	485	–	–
Equity attributable to equity holders		<u>101,622</u>	<u>102,064</u>	<u>98,157</u>	<u>99,606</u>
Non-controlling interest		1	–	–	–
Total equity		<u>101,623</u>	<u>102,064</u>	<u>98,157</u>	<u>99,606</u>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.



# STATEMENT OF CHANGES IN EQUITY

For the financial year ended 31 March 2017

Group	Share capital (Note 22) \$'000	Merger reserve \$'000	Treasury shares (Note 23) \$'000	Foreign currency translation reserve <sup>(1)</sup> \$'000	Retained earnings \$'000	Legal reserve <sup>(2)</sup> \$'000	Non-controlling Interest \$'000	Total \$'000
<b>Opening balance as at 1 April 2016</b>	96,719	(64,502)	-	430	69,362	55	-	102,064
Profit for the year	-	-	-	-	2,163	-	-	2,163
<b>Other comprehensive income</b>								
Foreign currency translation	-	-	-	57	-	-	-	57
Share of other comprehensive income of associated company	-	-	-	207	-	-	-	207
<b>Total comprehensive income</b>	-	-	-	264	2,163	-	-	2,427
<b>Contributions by owners and/or distributions by owners</b>								
Dividends paid (Note 24)	-	-	-	-	(2,171)	-	-	(2,171)
Share buyback exercise (Note 23)	-	-	(698)	-	-	-	-	(698)
Total transactions with owners in their capacity as owners	-	-	(698)	-	(2,171)	-	-	(2,869)
Non-controlling interest	-	-	-	-	-	-	1	1
<b>Closing balance as at 31 March 2017</b>	<b>96,719</b>	<b>(64,502)</b>	<b>(698)</b>	<b>694</b>	<b>69,354</b>	<b>55</b>	<b>1</b>	<b>101,623</b>

Group	Share capital (Note 22) \$'000	Merger reserve \$'000	Foreign currency translation reserve <sup>(1)</sup> \$'000	Retained earnings \$'000	Legal reserve <sup>(2)</sup> \$'000	Total \$'000
<b>Opening balance as at 1 April 2015</b>	17,574	-	556	63,946	-	82,076
Profit for the year	-	-	-	5,471	-	5,471
<b>Other comprehensive income</b>						
Foreign currency translation	-	-	(24)	-	-	(24)
Share of other comprehensive income of associated company	-	-	(102)	-	-	(102)
<b>Total comprehensive income</b>	-	-	(126)	5,471	-	5,345
<b>Contributions by owners and/or distributions by owners</b>						
Share swap pursuant to the Restructuring Exercise	(17,574)	(64,502)	-	-	-	(82,076)
Issue of shares pursuant to the Restructuring Exercise	82,076	-	-	-	-	82,076
Issue of New Shares, GFC Shares and PPCF Shares	16,071	-	-	-	-	16,071
Listing expenses taken to equity	(1,428)	-	-	-	-	(1,428)
Legal reserve <sup>(2)</sup>	-	-	-	(55)	55	-
Total transactions with owners in their capacity as owners	79,145	(64,502)	-	(55)	55	14,643
<b>Closing balance as at 31 March 2016</b>	<b>96,719</b>	<b>(64,502)</b>	<b>430</b>	<b>69,362</b>	<b>55</b>	<b>102,064</b>

<sup>(1)</sup> **Foreign currency translation reserve**

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of the Group's foreign operations whose functional currencies are different from that of the Group's presentation currency as well as the share of foreign currency translation reserve of associate.

<sup>(2)</sup> **Legal reserve**

UAE Federal Law requires all local companies to allocate 10% of their net profit each year to a legal reserve account until such legal reserve account balance reaches 50% of the share capital of the companies.

*The accompanying accounting policies and explanatory notes form an integral part of the financial statements.*

# STATEMENT OF CHANGES IN EQUITY



For the financial year ended 31 March 2017

Company	Share capital (Note 22) \$'000	Treasury shares (Note 23) \$'000	Retained earnings \$'000	Total \$'000
<b>As at date of incorporation on 22 June 2015</b>				
Profit for the year	-	-	2,887	2,887
<b>Total comprehensive income</b>	-	-	2,887	2,887
<b>Contributions by owners and/or distributions by owners</b>				
Issue of shares pursuant to the Restructuring Exercise	82,076	-	-	82,076
Issue of New Shares, GFC Shares and PPCF Shares	16,071	-	-	16,071
Listing expenses taken to equity	(1,428)	-	-	(1,428)
<b>Closing balance as at 31 March 2016 and 1 April 2016</b>	96,719	-	2,887	99,606
Profit for the year	-	-	1,420	1,420
<b>Total comprehensive income</b>	-	-	1,420	1,420
<b>Contributions by owners and/or distributions by owners</b>				
Dividends paid (Note 24)	-	-	(2,171)	(2,171)
Share buyback exercise (Note 23)	-	(698)	-	(698)
<b>Closing balance as at 31 March 2017</b>	96,719	(698)	2,136	98,157

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.



# CONSOLIDATED STATEMENT OF CASH FLOWS

For the financial year ended 31 March 2017

	Group	
	2017 \$'000	2016 \$'000
<b>Cash flows from operating activities</b>		
Profit before tax	2,315	6,169
Adjustments for:		
Depreciation of fixed assets	933	801
Amortisation of trademarks	141	141
Interest expense	295	645
Share of profit of associated company	(175)	(100)
Fixed assets written off	109	56
Unrealised exchange gain	(667)	(596)
Gain on disposal of fixed assets (Note (i))	(1)	(30)
Listing expenses	-	1,750
<b>Operating cash flows before working capital changes</b>	2,950	8,836
Increase in trade and other receivables and prepayments	(422)	(198)
Decrease in inventories	13,422	3,145
Decrease in trade and other payables	(13,608)	(5,741)
Decrease in bills payable	(1,099)	(599)
<b>Cash flows from operations</b>	1,243	5,443
Interest paid	(276)	(621)
Income tax paid, net	(883)	(2,031)
<b>Net cash generated from operating activities</b>	84	2,791
<b>Cash flows from investing activities</b>		
Proceeds from disposal of fixed assets	33	38
Capital contribution by non-controlling interest in a subsidiary	1	-
Purchase of fixed assets (Note (ii))	(965)	(719)
<b>Net cash flows used in investing activities</b>	(931)	(681)
<b>Cash flows from financing activities</b>		
Proceeds from bank borrowings	9,300	7,900
Repayment of bank borrowings	(7,873)	(11,273)
Repayment of hire purchase	(103)	(22)
Dividends paid	(2,171)	(5,004)
Share buyback exercise	(698)	-
Proceeds from issue of shares, net (Note (iii))	-	12,893
<b>Net cash flows (used in)/generated from financing activities</b>	(1,545)	4,494
Net (decrease)/increase in cash and cash equivalents	(2,392)	6,604
Net effect of exchange rates changes on the cash balance held in foreign currencies	23	(121)
Cash and cash equivalents at beginning of the financial year	12,709	6,226
<b>Cash and cash equivalents at end of the financial year (Note 17)</b>	10,340	12,709

**(i) Gain on disposal of fixed assets**

During the financial year, the Group disposed fixed assets with carrying amount of \$32,000 (2016: \$302,000). Cash proceeds of \$33,000 (2016: \$38,000) were received on disposal of fixed assets.

**(ii) Purchase of fixed assets**

During the financial year, the Group acquired fixed assets with an aggregate cost of \$1,076,000 (2016: \$1,473,000). Cash payments of \$965,000 (2016: \$719,000) were made to purchase fixed assets.

**(iii) Proceeds from issue of shares, net**

In the previous financial year, proceeds from issue of shares of \$12,893,000 is net of payments for listing expenses of \$2,678,000 and net of the shares issued amounting to \$500,000 (Note 22).

*The accompanying accounting policies and explanatory notes form an integral part of the financial statements.*

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017



## 1. Corporate information

TLV Holdings Limited (the “Company”) was incorporated on 22 June 2015 and domiciled in Singapore with its principal place of business and registered office at 3 Kaki Bukit Place, Eunos Techpark, Singapore 416181. Related parties in these financial statements refer to TLV Holding Limited’s group of companies.

TLV Holdings Limited and its subsidiaries (the “Group”) was formed through a restructuring exercise, where it became the holding company of Taka Jewellery Pte. Ltd. (“TJPL”) through a share swap arrangement on 17 August 2015. The Group represents the continuation of Taka Jewellery Pte. Ltd. and its subsidiaries.

The Company was admitted to the SGX Catalist board on 17 September 2015.

The principal activity of the Company relates to that of an investment holding company. The principal activities of its subsidiaries are stated in table below:

Name of subsidiary	Principal activities	Country of incorporation/ place of business	Proportion (%) of ownership interest	
			2017	2016
<b>Held by the Company:</b>				
Taka Jewellery Pte Ltd <sup>(i)</sup>	Wholesale and retail of jewellery	Singapore	100	100
Voi Hong Kong Limited	General trading and wholesaling	Hong Kong	100	-
<b>Held by Taka Jewellery Singapore Pte Ltd:</b>				
Voi Jewellery Pte Ltd <sup>(i)</sup>	Wholesale of jewellery	Singapore	100	100
Top Cash Jewellery Pte Ltd <sup>(i)</sup>	Retail of secondhand jewellery	Singapore	100	100
Top Cash Pte Ltd <sup>(i)</sup>	Pawnbroking	Singapore	100	100
Lovis Diamonds Pte Ltd <sup>(i)</sup>	Retail of jewellery	Singapore	100	100
Taka Jewellery (Hong Kong) Limited <sup>(ii)</sup>	Wholesale of jewellery	Hong Kong	100	100
Taka Jewellery LLC <sup>(iii)</sup>	Wholesale of jewellery	Dubai	100*	100*
Taka Jewellery Sdn Bhd <sup>(iv)</sup>	Dormant	Malaysia	100	100
<b>Held by Taka Jewellery (Hong Kong) Limited:</b>				
Taka Hong Kong Venture Limited	Investment holding	Hong Kong	70	-

\* The Company has 49% legal interest in Taka Jewellery LLC. Pursuant to the investment agreement entered into, the Company is deemed to have 100% effective interest in Taka Jewellery LLC.

(i) Audited by Ernst & Young LLP, Singapore.

(ii) Audited by Ernst & Young, Certified Public Accountants, Hong Kong.

(iii) Audited by Kanaan and Associates, Certified Public Accountants and Advisors, Dubai.

(iv) Audited by Leong Siew Hoong & Co., Certified Public Accountants, Malaysia.

## 2. Summary of significant accounting policies

### 2.1 Basis of preparation

The consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company have been prepared in accordance with Singapore Financial Reporting Standards (“FRS”). The financial statements have been prepared on the historical cost basis except as disclosed in the accounting policies below and are presented in Singapore Dollars (SGD or \$) and all values in the tables are rounded to the nearest thousand (\$’000) as indicated.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.1 Basis of preparation (cont'd)

The Accounting Standards Council announced on 29 May 2014 that Singapore incorporated companies listed on the Singapore Exchange will apply a new financial reporting framework identical to the International Financial Reporting Standards. The Group will adopt the new financial reporting framework on 1 January 2018.

### 2.2 Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Group has adopted all the new and revised standards that are effective for annual periods beginning on or after 1 April 2016. The adoption of these standards did not have any effect on the financial performance or position of the Group and the Company.

### 2.3 Standards issued but not yet effective

The Group has not adopted the following standards and interpretations that have been issued but not yet effective:

<b>Description</b>	<b>Effective for financial year beginning on</b>
<i>Amendments to FRS 7: Disclosure Initiative</i>	1 January 2017
<i>Amendments to FRS 12: Recognition of Deferred Tax Assets for Unrealised Losses</i>	1 January 2017
<i>Improvements to FRSs (December 2016) – Amendments to FRS 112: Classifications of the Scope of the Standard</i>	1 January 2017
<i>Improvements to FRSs (December 2016) – Amendments to FRS 28: Measuring an Associate or Joint Venture at fair value</i>	1 January 2018
<i>Amendments to FRS 40: Transfers of Investment Property</i>	1 January 2018
<i>FRS 115 Revenue from Contracts with Customers</i>	1 January 2018
<i>Amendments to FRS 115: Clarifications to FRS 115 Revenue from Contracts with Customers</i>	1 January 2018
<i>Amendments to FRS 102: Classification and Measurement of Share-based Payment Transactions</i>	1 January 2018
<i>Amendments to FRS 104: Applying FRS 109 Financial Instruments with FRS 104 Insurance Contracts</i>	1 January 2018
<i>FRS 109 Financial Instruments</i>	1 January 2018
<i>FRS 116 Leases</i>	1 January 2019
<i>Amendments to FRS 110 and FRS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i>	Date to be determined
<i>INT FRS 122 Foreign Currency Transactions and Advance Consideration</i>	1 January 2018

Except for FRS 109, FRS 115, Amendments to FRS 115 and FRS 116, the directors expect that the adoption of the other standards and interpretations above will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policy on adoption of FRS 109, FRS 115, Amendments to FRS 115 and FRS 116 are described below.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.3 *Standards issued but not yet effective (cont'd)*

#### FRS 109 Financial Instruments

FRS 109 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. Financial assets are classified according to their contractual cash flow characteristics and the business model under which they are held. The impairment requirements in FRS 109 are based on an expected credit loss model and replace the FRS 39 incurred loss model. Adopting the expected credit losses requirements will require the Group to make changes to its current systems and processes.

FRS 109 is effective for annual periods beginning on or after 1 January 2018 with early adoption permitted. Retrospective application is required, but comparative information is not compulsory. The Group is currently evaluating the impact of the changes and plans to adopt the new standard on the required effective date. The Group expects the adoption of the new standard will result in an increase in allowance of doubtful debts for trade receivables.

#### FRS 115 Revenue from Contracts with Customers and Amendments to FRS 115: Clarifications to FRS 115 Revenue from Contracts with Customers

FRS 115 was issued in November 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under FRS 115, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

Key issues for the Group include identifying performance obligations, accounting for contract modifications, applying the constraint to variable consideration, measuring progress toward satisfaction of a performance obligation, recognising contract cost assets and addressing disclosure requirements.

For the financial years ended 31 March 2017 and 2016, the Group recognises revenue from the sale of goods upon the transfer of significant risk and rewards of ownership of the goods to the customer, which generally coincides with delivery and acceptance of the goods sold. On implementation of FRS 115, the Group does not expect any significant impact to revenue recognition.

Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted. The Group currently plans to adopt FRS 115 on the required effective date.

#### FRS 116 Leases

FRS 116 requires lessees to recognise most leases on balance sheets to reflect the rights to use the leased assets and the associated obligations for lease payments as well as the corresponding interest expense and depreciation charges. The standard includes two recognition exemption for lessees - leases of 'low value' assets and short-term leases. The new standard is effective for annual periods beginning on or after 1 January 2019. The Group is currently assessing the impact of the new standard and plans to adopt the new standard on the required effective date. The Group expects the adoption of the new standard will result in an increase in total assets and total liabilities, EBITDA and gearing ratio.

### 2.4 *Revenue*

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is made. Revenue is measured at the fair value of consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Group assesses its revenue arrangements to determine if it is acting as principal or agent. The following specific recognition criteria must also be met before revenue is recognised:

#### (a) *Sale of goods*

Revenue from sale of goods is recognised upon the transfer of significant risk and rewards of ownership of the goods to the customer, which generally coincides with delivery and acceptance of the goods sold. Revenue is not recognised to the extent where there are significant uncertainties regarding recovery of the consideration due, associated costs or the possible return of goods.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.4 Revenue (cont'd)

#### (b) Interest income

Interest income from loans to customers is recognised on a time-proportion basis using the effective interest method.

#### (c) Dividend income

Dividend income is recognised when the Group's right to receive payment is established.

### 2.5 Basis of consolidation and business combinations

#### (a) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at the end of the reporting period. The financial statements of the subsidiaries used in the preparation of the consolidated financial statements are prepared for the same reporting date as the Company. Consistent accounting policies are applied to like transactions and events in similar circumstances.

All intra-group balances, income and expenses and unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- de-recognises the assets (including goodwill) and liabilities of the subsidiary at their carrying amounts at the date when control is lost;
- de-recognises the carrying amount of any non-controlling interest;
- de-recognises the cumulative translation differences recorded in equity;
- recognises the fair value of the consideration received;
- recognises the fair value of any investment retained;
- recognises any surplus or deficit in profit or loss;
- re-classifies the Group's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

#### (b) Business combinations

Business combinations are accounted for by applying the acquisition method. Identifiable assets acquired and liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition-related costs are recognised as expenses in the periods in which the costs are incurred and the services are received.



# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.5 Basis of consolidation and business combinations (cont'd)

#### (b) Business combinations (cont'd)

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability, will be recognised in accordance with FRS 39 either in profit or loss or as a change to other comprehensive income. If the contingent consideration is classified as equity, it is not remeasured until it is finally settled within equity.

The Group elects for each individual business combination, whether non-controlling interest in the acquiree (if any), that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation, is recognised on the acquisition date at fair value, or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. Other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by another FRS.

Any excess of the sum of the fair value of the consideration transferred in the business combination, the amount of non-controlling interest in the acquiree (if any), and the fair value of the Group's previously held equity interest in the acquiree (if any), over the net fair value of the acquiree's identifiable assets and liabilities is recorded as goodwill.

### 2.6 Foreign currency

The financial statements are presented in Singapore Dollars, which is also the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

#### (a) Transactions and balances

Transactions in foreign currencies are measured in the respective functional currencies of the Company and its subsidiaries and are recorded on initial recognition in the functional currencies at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the end of the reporting period. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured.

Exchange differences arising on the settlement of monetary items or on translating monetary items at the end of the reporting period are recognised in profit or loss except for exchange differences arising on monetary items that form part of the Group's net investment in foreign operations, which are recognised initially in other comprehensive income and accumulated under foreign currency translation reserve in equity. The foreign currency translation reserve is reclassified from equity to profit or loss of the Group on disposal of the foreign operation.

#### (b) Consolidated financial statements

For consolidation purpose, the assets and liabilities of foreign operations are translated into SGD at the rate of exchange ruling at the end of the reporting period and their profit or loss are translated at the exchange rates prevailing at the date of the transactions. The exchange differences arising on the translation are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.7 Subsidiaries

A subsidiary is an entity over which the Group has the power to govern the financial and operating policies so as to obtain benefits from its activities.

In the Company's separate financial statements, investments in subsidiaries are accounted for at cost less impairment losses.

### 2.8 Associate

An associate is an entity, not being a subsidiary or a joint venture, in which the Group has significant influence. An associate is equity accounted for from the date the Group obtains significant influence until the date the Group ceases to have significant influence over the associate.

The Group's investment in associate is accounted for using the equity method. Under the equity method, the investment in associate is carried in the balance sheet at cost plus post-acquisition changes in the Group's share of net assets of the associate. Any excess of the Group's share of the net fair value of the associate's identifiable assets, liabilities and contingent liabilities over the cost of the investment is included as income in the determination of the Group's share of results of the associate in the period in which the investment is acquired.

The profit or loss reflects the share of the results of operations of the associate. Where there has been a change recognised in other comprehensive income by the associate, the Group recognises its share of such changes in other comprehensive income. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The Group's share of the profit or loss of its associate is the profit attributable to equity holders of the associate and, therefore is the profit or loss after tax and non-controlling interests in the subsidiaries of associate.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associate. The Group determines at the end of each reporting period whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in profit or loss.

The financial statements of the associate is prepared as of the same reporting date as the Company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the aggregate of the retained investment and proceeds from disposal is recognised in profit or loss.

### 2.9 Fixed assets

All items of fixed assets are initially recorded at cost. The cost of an item of fixed asset is recognised as an asset if, and only if, it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Subsequent to recognition, fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. When significant parts of fixed assets are required to be replaced in intervals, the Group recognises such parts as individual assets with specific useful lives and depreciation, respectively. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the fixed assets as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.9 Fixed assets (cont'd)

Depreciation is computed on a straight-line basis over the estimated useful lives of the fixed assets as follows:

Leasehold properties	-	25 to 60 years
Renovation	-	3 to 5 years
Motor vehicles	-	10 years
Furniture and fixtures and office equipment	-	3 to 5 years

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The residual value, useful life and depreciation method are reviewed at each financial year-end, and adjusted prospectively, if appropriate.

An item of fixed asset is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on de-recognition of the fixed asset is included in profit or loss in the year the asset is derecognised.

### 2.10 Intangible assets

Intangible assets acquired separately are measured initially at cost. Following initial acquisition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is reflected in profit or loss in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite useful lives are amortised over the estimated useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss when the asset is derecognised.

#### *Trademarks*

The trademarks were acquired in business combinations and are amortised on a straight line basis over its finite useful life of 10 years.

### 2.11 Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when an annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs of disposal and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.11 *Impairment of non-financial assets (cont'd)*

The Group bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Group's cash-generating units to which the individual assets are allocated. These budgets and forecast calculations are generally covering a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses of continuing operations are recognised in profit or loss, except for assets that are previously revalued where the revaluation was taken to other comprehensive income. In this case, the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase.

### 2.12 *Financial assets*

#### **Initial recognition and measurement**

Financial assets are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial assets at initial recognition.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

#### **Subsequent measurement**

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the loans and receivables are de-recognised or impaired, and through the amortisation process.

#### **De-recognition**

A financial asset is de-recognised where the contractual right to receive cash flows from the asset has expired. On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

### 2.13 *Financial liabilities*

#### **Initial recognition and measurement**

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument.

All financial liabilities are recognised initially at fair value plus directly attributable transaction costs.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.13 *Financial liabilities (cont'd)*

#### **Subsequent measurement**

After initial recognition, financial liabilities that are not carried at fair value through profit or loss are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in profit or loss when the liabilities are de-recognised, and through the amortisation process.

#### **De-recognition**

A financial liability is de-recognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

### 2.14 *Financial guarantees*

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantees are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequent to initial recognition, financial guarantees are recognised as income in profit or loss over the period of the guarantee. If it is probable that the liability will be higher than the amount initially recognised less amortisation, the liability is recorded at the higher amount with the difference charged to profit or loss.

### 2.15 *Leases*

#### **As lessee**

Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight-line basis.

### 2.16 *Inventories*

Inventories are stated at the lower of cost and net realisable value. Costs incurred in bringing the inventories to their present location and condition are accounted for as follows:

- Raw materials: purchase costs on a weighted average basis.
- Finished goods: cost of raw materials and labour, determined on specific identification basis.

Where necessary, allowance is provided for damaged, obsolete and slow moving items to adjust the carrying value of inventories to the lower of cost and net realisable value.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.17 Taxes

#### (a) *Current income tax*

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period, in the countries where the Group operates and generates taxable income.

Current income taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### (b) *Deferred tax*

Deferred tax is provided using the liability method on temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.17 Taxes (cont'd)

#### (b) *Deferred tax (cont'd)*

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, would be recognised subsequently if new information about facts and circumstances changed. The adjustment would either be treated as a reduction to goodwill (as long as it does not exceed goodwill) if it incurred during the measurement period or in profit or loss.

#### (c) *Goods and services tax ("GST")*

Revenues, expenses and assets are recognised net of the amount of goods and services tax except:

- Where the goods and services tax incurred in a purchase of assets or services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- Receivables and payables that are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheets.

### 2.18 *Share capital and share issue expenses*

Proceeds from issuance of ordinary shares net of directly attributable expenses are recognised as share capital in equity.

### 2.19 *Provisions*

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 2. Summary of significant accounting policies (cont'd)

### 2.20 *Employee benefits*

#### (a) *Defined contribution plans*

The Singapore companies in the Group make contributions to the Central Provident Fund (CPF) Scheme in Singapore, a defined contribution pension scheme. Contributions to defined pension schemes are recognised as expense in the period in which the related service is performed.

#### (b) *Employee leave entitlement*

Employee entitlements to annual leave are recognised as a liability when they accrue to employees. The estimated liability for leave is recognised for services rendered by employees up to the end of the reporting period.

### 2.21 *Cash and cash equivalents*

Cash and cash equivalents comprise cash at bank and on hand that are readily convertible to known amount of cash and which are subject to an insignificant risk of changes in value. These also include bank overdrafts that form an integral part of the Group's cash management.

### 2.22 *Government grants*

Grants from the government are recognised as a receivable at their fair value when there is reasonable assurance that the grant will be received and the Group will comply with all the attached conditions.

### 2.23 *Segment reporting*

For management purposes, the Group is organised into operating segments based on their products and services, which are independently managed by the respective segment managers responsible for the performance of the respective segments under their charge.

The segment managers report directly to the management of the Company who regularly reviews the segment results in order to allocate resources to the segments and to assess the segment performance. Additional disclosures on each of these segments are shown in Note 31, including the factors used to identify the reportable segments and the measurement basis of segment information.

## 3. Significant accounting judgments and estimate

The preparation of the Group's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

### 3.1 *Judgements made in applying accounting policies*

In the process of applying the accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effects on the amounts recognised in the consolidated financial statements:



# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

### 3. Significant accounting judgments and estimate (cont'd)

#### 3.1 *Judgements made in applying accounting policies*

##### *Determination of investment in associated company*

In July 2012, TJPL and the other shareholder invested in an entity whose principal business activity is the wholesale of jewellery. The Group holds a 50% equity interest in this entity and has accounted for the equity interest as investment in associated company. The Group has one representation on the entity's board of directors, however all major operational decisions are decided by the other shareholder as indicated in the shareholders' agreement. Based on these facts and circumstances, management concluded that the Group has significant influence on this entity and, therefore, equity accounts the entity in the consolidated financial statements.

#### 3.2 *Key sources of estimation uncertainty*

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period are discussed below. The Group based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

##### *Allowance for doubtful debts*

The policy for allowance for doubtful debts of the Group and Company is based on the evaluation of collectability and aging analysis of trade receivables and on management's judgment. A considerable amount of judgment is required in assessing the ultimate realisation of these receivables, including the current creditworthiness and the past collection history of each customer. If the financial conditions of the customers of the Group and Company were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. The carrying amount of the Group and Company's trade receivables at the end of the reporting period is disclosed in Note 16 to the financial statements.

##### *Allowance of inventory obsolescence*

The Group periodically assesses the allowance for inventory obsolescence. When the inventories are deemed not saleable, the difference between net realisable value and cost is recognised as an allowance against the inventory balance. The Group assesses consumer preferences for the products it carries. Any possible changes in consumer's preferences could affect the saleability of the inventory. The carrying amount of the Group's inventories at the end of the reporting period is disclosed in Note 15 to the financial statements.

### 4. Revenue

	Group	
	2017 \$'000	2016 \$'000
Sale of goods, net of discounts and returns	111,129	127,183
Interest income from pawnbroking business	973	640
	112,102	127,823

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 5. Other operating income

	Group	
	2017	2016
	\$'000	\$'000
Government grants	135	312
Sundry income	393	19
	528	331
	528	331

Government grants relate to Productivity and Innovation Credit scheme (PIC), Wage Credit scheme (WCS), Temporary Employment Credit (TEC) and Special Employment Credit (SEC) claims from the government.

## 6. Finance costs

	Group	
	2017	2016
	\$'000	\$'000
Interest expense on:		
- Bank loans	246	552
- Bills payable	49	86
- Bank overdraft	-	7
	295	645
	295	645

## 7. Profit before tax

The following items have been included in arriving at profit before tax:

	Group	
	2017	2016
	\$'000	\$'000
Employee compensation (Note 8)	11,719	12,731
Rental on operating leases	6,704	6,529
Net foreign currency exchange loss	464	1,081
Depreciation of fixed assets (Note 13)	933	801
Gain on disposal of fixed assets	1	30
Fixed assets written off	109	56
Amortisation of trademarks (Note 14)	141	141
Net allowance for impairment of trade receivables (Note 16)	1,729	232
Listing related expenses (Note 22)	-	1,750
Audit fees:		
- Auditor of the Company	148	159
- Other auditors	4	4
Non-audit fees:		
- Auditor of the Company <sup>#</sup>	-	435
- Other auditors	28	120
	28	120
	28	120

<sup>#</sup> In FY2016, non-audit fees recognised in the profit or loss account forms part of the total non-audit fee of \$498,000. These non-audit fees relate mainly to the service rendered in connection with the listing of the Group.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 8. Employee compensation

	Group	
	2017 \$'000	2016 \$'000
Short-term employment benefits	10,820	11,772
Employer's contribution to Central Provident Fund	899	959
	<u>11,719</u>	<u>12,731</u>

## 9. Income tax expense

Major components of income tax expense

The major components of income tax expense for the years ended 31 March 2017 and 2016 are:

	Group	
	2017 \$'000	2016 \$'000
<b>Statement of comprehensive income:</b>		
<i>Current income tax</i>		
Current year	161	1,132
Over provision in previous years	(96)	(362)
<i>Deferred income tax</i>		
Current year	103	(72)
Over provision in previous years	(16)	-
	<u>152</u>	<u>698</u>

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 9. Income tax expense

### *Reconciliation between tax expense and before tax*

The reconciliation between tax expense and the product of profit before tax multiplied by the applicable corporate tax rate for the years ended 31 March are as follow:

	Group	
	2017 \$'000	2016 \$'000
Profit before tax	2,315	6,169
Tax calculated at tax rate of 17% (2016: 17%)	394	1,049
Adjustments:		
Effect of different tax rates in other countries	–	(2)
Non-deductible expenses	241	487
Income not subject to tax	(143)	(104)
Tax effect of partial tax exemption, tax relief, enhanced allowance and effect of double tax deduction*	(305)	(391)
Benefits from previously unrecognised tax assets	(60)	(15)
Deferred tax assets not recognised	107	53
Overprovision in previous years	(112)	(362)
Share of profit from associate	30	(17)
	152	698

\* During the year, the Group has applied for Double Tax Deduction scheme ("DTD") that is available under International Enterprise Singapore for certain qualifying overseas expenses incurred during the Group's overseas exhibitions.

## 10. Earnings per share

Basic earnings per share amounts are calculated by dividing the profit for the year attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares during the year. Diluted earnings per share are similar to basic earnings per share as there were no potential dilutive ordinary shares existing during the respective financial years.

	Group	
	2017 \$'000	2016 \$'000
Profit for the year attributable to owners of the Company used in computation of basic earnings per share	2,163	5,471
	<b>No. of shares</b>	<b>No. of shares</b>
Weighted average number of ordinary shares for basic and diluted earnings per share	561,470,000	531,683,000

The weighted average number of ordinary shares refers to shares outstanding during the reporting period.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 11. Investment in subsidiaries

	Company	
	2017	2016
	\$'000	\$'000
Shares, at cost	82,076	82,076

For details of subsidiaries of the Group, please refer to Note 1.

## 12. Investment in associated company

The Group has 50% (2016: 50%) interest in the ownership in the associated company, Globe Diamonds Pte Ltd. The entity is incorporated in Singapore and is a strategic venture in the business.

	Group	
	2017	2016
	\$'000	\$'000
Shares, at cost	2,500	2,500
Share of post-acquisition reserves	3,063	2,750
	5,563	5,250

Included in share of post-acquisition reserves is an amount of \$557,000 (2016: \$350,000) relating to foreign currency translation reserve adjustment.

Name of associated company	Principal activities	Country of incorporation/ place of business	Proportion (%) of ownership interest	
			2017	2016
			Globe Diamonds Pte Ltd <sup>(i)</sup>	Wholesale of diamonds

<sup>(i)</sup> Audited by MT & Partners LLP

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 12. Investment in associated company (cont'd)

The summarised financial information of the associated company, based on its FRS financial statements and reconciliation with the carrying amount of the investment in the consolidated financial statements are as follows:

	Group	
	2017	2016
	\$'000	\$'000
<b><i>Summarised balance sheet</i></b>		
Non-current assets	2,224	2,186
Current assets	11,291	26,361
Total assets	13,515	28,547
Non-current liabilities	1,302	1,385
Current liabilities	1,086	16,661
Total liabilities	2,388	18,046
Net assets	11,127	10,501
Proportion of the Group's ownership	50%	50%
Group's share of net assets, representing carrying amount of investment	5,563	5,250
<b><i>Summarised statement of comprehensive income</i></b>		
Revenue	7,806	18,034
Profit after tax	213	318
Other comprehensive income	413	(204)
Total comprehensive income	626	114

Included in total comprehensive income for the financial year 31 March 2017, is an unrealised profit of \$10,000 (2016: \$78,000) on inventory sold to TJPL which is adjusted on consolidation.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 13. Fixed assets

Group	Leasehold properties \$'000	Furniture and fittings and office equipment \$'000	Motor vehicles \$'000	Renovation \$'000	Total \$'000
<b>Cost</b>					
At 1 April 2015	4,515	1,037	1,611	1,423	8,586
Additions <sup>(1)</sup>	–	176	967	330	1,473
Write off	–	(131)	–	(67)	(198)
Disposals	–	(1)	(656)	(8)	(665)
At 31 March 2016 and 1 April 2016	4,515	1,081	1,922	1,678	9,196
Additions <sup>(1)</sup>	–	292	263	521	1,076
Write off	–	(111)	–	(681)	(792)
Disposals	–	(21)	(38)	–	(59)
As at 31 March 2017	4,515	1,241	2,147	1,518	9,421
<b>Accumulated depreciation</b>					
At 1 April 2015	1,218	571	443	898	3,130
Depreciation charge for the year	134	221	189	257	801
Write off	–	(109)	–	(33)	(142)
Disposal	–	(1)	(354)	(8)	(363)
At 31 March 2016 and 1 April 2016	1,352	682	278	1,114	3,426
Depreciation charge for the year	135	225	228	345	933
Write off	–	(92)	–	(591)	(683)
Disposals	–	(14)	(13)	–	(27)
As at 31 March 2017	1,487	801	493	868	3,649
<b>Net carrying amount</b>					
At 31 March 2017	3,028	440	1,654	650	5,772
At 31 March 2016	3,163	399	1,644	564	5,770

A leasehold property with carrying amount of \$1,062,000 (2016: \$1,065,000) of a subsidiary is secured to obtain a banking facility in a subsidiary (Note 18).

During the year, the Group acquired a fixed asset of which \$91,000 was acquired by means of finance leases. The carrying amount of motor vehicles at the end of the reporting period amounting to \$781,000 (2016: \$869,000) were held in trust by directors of the Group and were also held under finance leases.

<sup>(1)</sup> The additions include capitalisation of provision for reinstatement cost amounting to \$66,000 and \$21,000 in the financial year ended 31 March 2017 and 2016 respectively (Note 21).

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 14. Trademarks

	Group \$'000
<b>Cost</b>	
As at 31 March 2015	–
Addition due to business acquisition	1,408
	<hr/>
As at 31 March 2016, 1 April 2016 and 31 March 2017	1,408
	<hr/>
<b>Accumulated amortisation</b>	
As at 31 March 2015	141
Amortisation charge for the year	141
	<hr/>
As at 31 March 2016 and 1 April 2016	282
Amortisation charge for the year	141
	<hr/>
As at 31 March 2017	423
	<hr/>
Net carrying value as at 31 March 2017	985
	<hr/> <hr/>
Net carrying value as at 31 March 2016	1,126
	<hr/> <hr/>

Trademarks relate to the “Taka Jewellery” trademarks acquired as part of the Business Acquisition. The remaining useful life of these trademarks is approximately 7 (2016: 8) years.

The amortisation of trademarks is included in the “Other operating expense” line item in profit and loss.

## 15. Inventories

	Group	
	2017	2016
	\$'000	\$'000
<b>Balance sheet:</b>		
Finished goods and goods for resale, at costs	51,530	64,068
Raw materials, at costs	31,821	32,700
Less: Allowance for obsolete inventories	(2)	(65)
	<hr/>	<hr/>
Total inventories at lower of cost and net realisable value	83,349	96,703
	<hr/> <hr/>	<hr/> <hr/>
<b>Income statement:</b>		
Inventories recognised as an expense in cost of sales	81,010	90,079
Inclusive of the following charge/ (credit):		
- Allowance for obsolete inventories	–	28
- Reversal of write-down of inventories	(63)	–
	<hr/> <hr/>	<hr/> <hr/>

The reversal of write-down of inventories was made when the related inventories were sold above their carrying amounts.



# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 16. Trade and other receivables

	Group		Company	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
<b>Non-current</b>				
Rental deposits	1,098	1,530	-	-
<b>Current</b>				
Trade receivables:				
Third parties	48,470	45,881	-	-
Less: Allowance for impairment of receivables	(2,095)	(864)	-	-
	46,375	45,017	-	-
Other receivables				
Third parties	1,354	352	-	-
Subsidiary	-	-	14,089	16,129
	1,354	352	14,089	16,129
Add: Deposits	655	883	-	-
Total current trade and other receivables	48,384	46,252	14,089	16,129
Add: Cash and cash equivalents (Note 17)	10,340	12,709	2,935	1,600
Less: Advances to suppliers	(1,167)	(130)	-	-
Total loans and receivables	58,655	60,361	17,024	17,729

Trade receivables are non-interest bearing and are generally on 30 to 210 days terms. They are recognised at their original invoice amounts which represents their fair values on initial recognition.

Included in other receivables (third parties) is an amount of \$1,167,000 (2016: \$130,000) relating to advances to suppliers of the Group.

The amounts owing from subsidiaries are unsecured, interest-free and repayable on demand.

Trade and other receivables denominated in foreign currencies at 31 March are as follows:

	Group	
	2017 \$'000	2016 \$'000
USD	35,322	30,991
HKD	241	39
AED	21	25

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 16. Trade and other receivables (cont'd)

### *Receivables that are past due but not impaired*

The Group has trade receivables amounting to \$20,063,000 (2016: \$21,057,000) that are past due at the end of the reporting period but not impaired. These receivables are unsecured and the analysis of their aging at the end of the reporting period is as follows:

	Group	
	2017 \$'000	2016 \$'000
Past due within 1 month	3,363	2,331
Past due 2-3 months	2,283	4,227
Past due over 3 months	14,417	14,499
	20,063	21,057
	20,063	21,057

### *Receivables that are impaired*

The Group's trade receivables that are impaired at the end of the reporting period and the movement of the allowance accounts used to record the impairment is as follows:

	Group	
	2017 \$'000	2016 \$'000
Trade receivables - nominal amounts	2,095	864
Less: Allowance for impairment	(2,095)	(864)
	-	-
	-	-
Movement in allowance accounts:		
At 1 April	864	697
Charge for the year	1,736	856
Written off against allowance	(497)	(70)
Write-back of allowance for doubtful debts	(7)	(624)
Exchange differences	(1)	5
At 31 March	2,095	864
	2,095	864

The write-back of allowance for doubtful debts was made when the related trade receivables were collected during the year.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 17. Cash and bank balances

	Group		Company	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Cash at bank	9,953	12,254	2,935	1,600
Cash on hand	387	455	-	-
	<u>10,340</u>	<u>12,709</u>	<u>2,935</u>	<u>1,600</u>

Cash and bank balances denominated in foreign currencies as at 31 March are as follows:

	Group		Company	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
USD	3,102	4,464	-	-
AED	-	99	-	-
HKD	653	137	-	-

For the purpose of the consolidated statement of cash flows, the consolidated cash and cash equivalents comprise the following at the end of the reporting period:

	Group	
	2017 \$'000	2016 \$'000
Cash and cash equivalents per consolidated statement of cash flows	<u>10,340</u>	<u>12,709</u>

## 18. Bank borrowings

	Group	
	2017 \$'000	2016 \$'000
<b>Current</b>		
Bills payable	829	1,927
Revolving loans	8,000	3,900
Floating rate term loans	1,988	2,682
	<u>10,817</u>	<u>8,509</u>
<b>Non-current</b>		
Floating rate term loans	1,067	3,047
Total bank borrowings	<u>11,884</u>	<u>11,556</u>

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 18. Bank borrowings (cont'd)

Bills payable bears interest at rates ranging from 2.41% to 3.43% (2016: 2.04% to 3.18%) per annum and are repayable within 90 days to 210 days (2016: 70 days to 210 days).

Revolving loans bear interest at rates ranging from 1.90% to 3.59% (2016: 2.66% to 3.59%) per annum. The revolving loans are due for repayment within the next four months from the end of the reporting period.

Floating rate bank term loans bear interest at rates ranging from 2.15% to 4.81% (2016: 2.70% to 4.98%) per annum. The loans are repayable in 36 to 84 equal monthly instalments from drawdown date. Floating rate term loan amounting to \$420,000 (2016: \$590,000) is secured by first mortgage over certain leasehold properties (Note 13) owned by the Group.

All bank borrowings are secured by corporate guarantee from the Company of which includes an amount of \$1,000,000 (2016: Nil) which is secured by corporate guarantee from the Company and a subsidiary.

## 19. Trade and other payables

	Group		Company	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Trade payables:				
Third parties	36,237	43,636	–	19
Associated company	876	6,707	–	–
	37,113	50,343	–	19
Other payables:				
Third parties	822	45	197	–
Accrued expenses	2,689	3,268	765	187
Total trade and other payables	40,624	53,656	962	206
Add: Bank borrowings (Note 18)	11,884	11,556	–	–
Add: Hire purchase (Note 26(b))	405	417	–	–
Total financial liabilities at amortised cost	52,913	65,629	962	206

Trade payables are normally on 210-days term (2016:210 days).

The amount owing to associated company is unsecured, interest-free and repayable on demand.

Trade and other payables denominated in foreign currencies at 31 March are as follows:

	Group	
	2017 \$'000	2016 \$'000
USD	27,887	36,484
HKD	447	547
AED	31	–

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 20. Deferred tax liabilities

	Group			
	Balance sheet		Income statement	
	2017	2016	2017	2016
	\$'000	\$'000	\$'000	\$'000
<b>Deferred tax liabilities:</b>				
Differences in depreciation for tax purposes	(178)	(138)	40	57
Differences in amortisation of intangible assets	(168)	(191)	(22)	(48)
	<u>(346)</u>	<u>(329)</u>	18	9
<b>Deferred tax assets:</b>				
Provisions	101	170	69	(81)
	<u>101</u>	<u>170</u>	69	(81)
Deferred tax liabilities	<u>(245)</u>	<u>(159)</u>		
Deferred tax expense/(benefit)			<u>87</u>	<u>(72)</u>

At the end of the reporting period, the subsidiaries of the Group has unutilised tax losses of approximately \$923,000 (2016: \$579,000) that are available for offset against future taxable profits of these subsidiaries of which the losses arose, for which no deferred tax asset is recognised due to uncertainty of its recoverability. The use of these balances is subject to the agreement of the tax authorities and compliance with the relevant provisions of the tax legislation.

### *Unrecognised temporary differences relating to investments in subsidiaries*

At the end of the current and previous reporting period, no deferred tax liability has been recognised for taxes that would be payable on the undistributed earnings of certain of the Group's subsidiaries as the Group has determined that undistributed earnings of its subsidiaries will not be distributed in the foreseeable future.

## 21. Provision

	Group	
	2017	2016
	\$'000	\$'000
1 April	290	269
Additions during the year (Note 13)	66	21
Utilisation during the year	(46)	-
31 March	<u>310</u>	<u>290</u>

The amount relates to provision for reinstatement cost arising from retail outlets lease arrangements.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 22. Share capital

	Group and Company			
	2017	2016	2017	2016
	Number of shares		\$'000	\$'000
<i>Issued and fully paid ordinary shares:</i>				
At beginning of year	565,506,000	–	96,719	17,574 <sup>^</sup>
Share swap pursuant to the Restructuring Exercise <sup>^</sup> (Note 1)	–	–	–	(17,574)
Issued and paid up shares on incorporation	–	2	–	#
Issue of shares pursuant to the Restructuring Exercise (Note 1)	–	492,455,998	–	82,076
Issued of new shares, PPCF shares and GFC shares <sup>(1)</sup>	–	73,050,000	–	16,071
Listing expenses taken to equity <sup>(2)</sup>	–	–	–	(1,428)
At end of year	<u>565,506,000</u>	<u>565,506,000</u>	<u>96,719</u>	<u>96,719</u>

# Denotes amount less than \$1,000

<sup>(1)</sup> In the previous financial year, the Company issued 73,050,000 new ordinary shares pursuant to the initial public offering of the Company at \$0.22 per share of which 1,591,000 shares amounted to \$350,000 was issued to PrimePartners Corporate Finance Pte. Ltd. ("PPCF") and 682,000 shares amounted to \$150,000 was issued to Group Financial Controller ("GFC").

<sup>(2)</sup> In the previous financial year, the listing expenses totalled \$3,178,000, of which \$1,428,000 was taken to equity and \$1,750,000 was charged to profit or loss (Note 7).

<sup>^</sup> Relates to the number of shares and share capital of Taka Jewellery Pte. Ltd prior to the restructuring and share swap arrangement as described in Note 1.

The holder of the ordinary shares is entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restrictions. The ordinary shares have no par value.

## 23. Treasury shares

	Group and Company			
	2017	2016	2017	2016
	Number of shares		\$'000	\$'000
At 1 April	–	–	–	–
Acquired during the year	<u>6,100,000</u>	–	<u>698</u>	–
At 31 March	<u>6,100,000</u>	–	<u>698</u>	–

Treasury shares relate to ordinary shares of the Company that is held by the Company.

The Company acquired 6,100,000 (2016: Nil) shares in the Company through purchases on the SGX Catalist board during the financial year. The total amount paid to acquire the shares was \$698,000 (2016: Nil) and this was presented as a component within shareholders' equity.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 24. Dividends

	Group	
	2017	2016
	\$'000	\$'000
<b>Declared and paid during the financial year:</b>		
<i>Dividend on ordinary shares:</i>		
- Final exempt (one-tier) dividend for 2017: 0.388 cents (2016: Nil) per share	2,171	-
<b>Proposed but not recognised as a liability as at 31 March:</b>		
<i>Dividends on ordinary shares, subject to shareholders' approval at the AGM:</i>		
- Final exempt (one-tier) dividend for 2017: 0.155 cents (2016: 0.388 cents) per share	867	2,194

## 25. Related party transactions

### (a) *Significant related party transactions*

In addition to the information disclosed elsewhere in the financial statements, the following transactions took place between the Group and related party at terms agreed between the parties:

	Group	
	2017	2016
	\$'000	\$'000
Sales of goods to associated company	-	1,066
Purchases of goods from associated company	4,979	13,035

### (b) *Key management personnel compensation*

The remuneration of directors and key management personnel during the financial year is as follows:

	Group	
	2017	2016
	\$'000	\$'000
Short-term employment benefits	2,184	2,439
Employer's contributions to Central Provident Fund	72	101
	2,256	2,540

Key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling activities of the Group. The directors and executive officers of the Group are considered as key management personnel of the Group.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 26. Commitments

### (a) *Operating lease commitments - as lessee*

The Group and Company lease retail outlets from non-related parties under non-cancellable operating lease agreements. The leases have an average tenure of 1 to 4 (2016: 2 to 3) years, with escalation clause stipulating yearly fixed rate increment on base rent.

The operating lease expense incurred by the Group is \$6,704,000 (2016: \$6,529,000) of which includes contingent rent expenses of \$170,000 (2016: \$152,000). Contingent rent is determined based on a percentage of each retail outlet's monthly gross turnover.

The future minimum lease payables under non-cancellable operating leases contracted for at the end of the reporting period but not recognised as liabilities, are as follows:

	Group		Company	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Within 1 year	4,039	6,166	-	-
After 1 year but within 5 years	2,939	5,597	-	-
	<u>6,978</u>	<u>11,763</u>	<u>-</u>	<u>-</u>

### (b) *Finance lease commitments*

The Group has finance leases in the form of hire purchase arrangements for motor vehicles and these leases expire in year 2021.

Future minimum lease payments under finance leases together with the present value of the net minimum lease payments are as follows:

	Group			
	2017 \$'000		2016 \$'000	
	Minimum payments	Present value of payments	Minimum payments	Present value of payments
Within 1 year	119	106	98	88
After 1 year but within 5 years	334	299	369	329
Total minimum lease payments	<u>453</u>	<u>405</u>	<u>467</u>	<u>417</u>
Less: amounts representing finance charges	<u>(48)</u>	<u>-</u>	<u>(50)</u>	<u>-</u>
Present value of minimum lease payments	<u>405</u>	<u>405</u>	<u>417</u>	<u>417</u>



# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 27. Contingent liabilities

	Group		Company	
	2017	2016	2017	2016
	\$'000	\$'000	\$'000	\$'000
Secured bank loan and credit facilities granted to an associated company	1,850	1,868	-	-
Secured bank loan and credit facilities granted to subsidiaries	11,884	11,556	11,884	11,556

The Company has agreed to provide continuing financial support to certain subsidiary companies.

## 28. Financial risk management objectives and policies

The Group is exposed to financial risks arising from its operations and the use of financial instruments. The key financial risks include credit risk, liquidity risk, interest rate risk and foreign currency risk. The Directors review and agree policies and procedures for the management of these risks, which are executed by the management. It is, and has been throughout the current and previous financial year, the Group's policy that no derivatives shall be undertaken for trading and speculative purposes. The Group's overall business strategies, tolerance of risk and general risk management philosophy are determined by directors in accordance with prevailing economic and operating conditions.

There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks.

The following sections provide details regarding the Group's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

### (a) *Credit risk*

Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligations. The Group's exposure to credit risk arises primarily from trade and other receivables. For other financial assets, the Group minimises credit risk by dealing exclusively with high credit rating counterparties.

The Group's objective is to seek continual revenue growth while minimising losses incurred due to increased credit risk exposure. The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

#### Exposure to credit risk

At the balance sheet date, the Group's maximum exposure to credit risk is represented by the carrying amount of each class of financial assets recognised in the balance sheets.



# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 28. Financial risk management objectives and policies (cont'd)

### (a) *Credit risk (cont'd)*

#### Credit risk concentration profile

The Group determines concentrations of credit risk by monitoring the industry sector profile of its trade receivables on an ongoing basis. The credit risk concentration profile of the Group's trade receivables at the balance sheet date is as follows:

	Group	
	2017 \$'000	2016 \$'000
<u>By Industry</u>		
Jewellery	35,655	36,706
Pawnshop business	10,720	8,311
	46,375	45,017

There is a single debtor within the jewellery industry whose trade receivables represented 28% (2016: 15%) of total trade receivables for financial year ended 31 March 2017.

#### Financial assets that are either past due or impaired

Information regarding financial assets that are either past due or impaired is disclosed in Note 16.

### (b) *Liquidity risk*

Liquidity risk is the risk that the Group will encounter difficulty in meeting financial obligations due to shortage of funds. The Group's and Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of short term loan facilities.

The Group's liquidity risk management policy is that to maintain sufficient liquid financial assets and short term loan facilities with different banks and business alliances. At the end of the reporting period, approximately 91% (2016: 73%) of the Group's bank borrowings will mature in less than one year based on the carrying amount reflected in the financial statements.

The Group assessed the concentration risk with respect to refinancing its debts and concluded it to be low. Access to sources of funding is sufficiently available and debts maturing within 12 months can be rolled over with existing lenders.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 28. Financial risk management objectives and policies (cont'd)

### (b) *Liquidity risk (cont'd)*

Analysis of financial instruments by remaining contractual maturities

The table summarises the maturity profile of the Group's financial assets and liabilities at the end of the reporting period based on contractual undiscounted repayment obligations.

Group	2017 \$'000				2016 \$'000			
	One year or less	One to five years	Over five years	Total	One year or less	One to five years	Over five years	Total
<b>Financial assets</b>								
Cash and bank balances (Note 17)	10,340	-	-	10,340	12,709	-	-	12,709
Trade and other receivables (Note 16)	47,217	1,098	-	48,315	46,122	1,530	-	47,652
Total undiscounted financial assets	57,557	1,098	-	58,655	58,831	1,530	-	60,361
<b>Financial liabilities:</b>								
Trade and other payables (Note 19)	40,624	-	-	40,624	53,656	-	-	53,656
Bank borrowings	10,868	1,080	-	11,948	8,641	3,119	-	11,760
Hire purchase (Note 26b)	119	334	-	453	98	369	-	467
Total undiscounted financial liabilities	51,611	1,414	-	53,025	62,395	3,488	-	65,883
Total net undiscounted financial assets/ (liabilities)	5,946	(316)	-	5,630	(3,564)	(1,958)	-	(5,522)
<b>Company</b>								
<b>Financial assets</b>								
Cash and bank balances (Note 17)	2,935	-	-	2,935	1,600	-	-	1,600
Trade and other receivables (Note 16)	14,089	-	-	14,089	16,129	-	-	16,129
Total undiscounted financial assets	17,024	-	-	17,024	17,729	-	-	17,729
<b>Financial liabilities:</b>								
Trade and other payables (Note 19)	962	-	-	962	206	-	-	206
Total undiscounted financial liabilities	962	-	-	962	206	-	-	206
Total net undiscounted financial assets	16,062	-	-	16,062	17,523	-	-	17,523

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 28. Financial risk management objectives and policies (cont'd)

### (b) *Liquidity risk (cont'd)*

The table below shows the contractual expiry by maturity of the Group and Company's contingent liabilities and commitments. The maximum amount of the financial guarantee contracts are allocated to the earliest period in which the guarantee could be called.

	2017				2016			
	\$'000				\$'000			
	One year or less	One to five years	Over five years	Total	One year or less	One to five years	Over five years	Total
<b>Group</b>								
Financial guarantees	12,667	1,067	–	13,734	10,377	3,047	–	13,424
<b>Company</b>								
Financial guarantees	10,817	1,067	–	11,884	8,509	3,047	–	11,556

### (c) *Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of the Group's financial instruments will fluctuate because of changes in market interest rates. The Group's exposure to interest rate risk arises primarily from its loans and borrowings. All of the Group's financial assets and liabilities at floating rates are contractually re-priced at intervals of less than 12 months from the end of the reporting period.

The Group's policy is to manage interest costs using a mix of fixed and floating rate debts taking into consideration the funding requirements of the Group.

#### Sensitivity analysis for interest rate risk

At 31 March 2017, if interest rates had been 100 basis points lower/higher with all other variables held constant, the Group's profit net of tax would have been approximately \$99,000 (2016: \$96,000) higher/lower, arising mainly as a result of lower/higher interest expense on floating rate loans and borrowings.

### (d) *Foreign currency risk*

The Group has transactional currency exposures arising from sales or purchases that are denominated in a currency other than the respective functional currencies of Group's entities, primarily USD, HKD and AED. The foreign currency in which these transactions are denominated are mainly USD, resulting in the Group's trade and other receivables and trade and other payables balances at the balance sheet date to have such currency exposures.

The Group also holds cash and bank balances denominated in foreign currencies for working capital purposes. As at 31 March 2016 and 2017, such foreign currency balances have been disclosed in Note 17.

# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 28. Financial risk management objectives and policies (cont'd)

### (d) Foreign currency risk (cont'd)

#### Sensitivity analysis for foreign currency risk

The following table demonstrates the sensitivity of the Group's profit net of tax to a reasonably possible change in the respective exchange rates against the respective functional currencies of the Group entities, with all other variables held constant.

	Group	
	Profit net of tax	
	2017	2016
	\$'000	\$'000
<b>Against SGD</b>		
USD		
- strengthened 1% (2016: 1%)	87	(9)
- weakened 1% (2016: 1%)	(87)	9
HKD		
- strengthened 1% (2016: 1%)	4	(3)
- weakened 1% (2016: 1%)	(4)	3
AED		
- strengthened 1% (2016: 1%)	-	1
- weakened 1% (2016: 1%)	-	(1)
	<u>          </u>	<u>          </u>

## 29. Fair values of financial instruments

### (a) *Fair value of financial instruments by classes that are not carried at fair value and whose carrying amounts are reasonable approximation of fair value*

#### (i) *Cash and bank balances, trade and other receivables, trade and other payables and dividend payables*

The fair values of these financial instruments approximate their carrying amounts at the balance sheet date because of their short-term maturity.

#### (ii) *Bank borrowings*

The carrying amount of the bank borrowings is an approximation of fair values as it is a floating rate instrument that is subjected to frequent repricing to market interest rates on or near the date of balance sheet.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

## 29. Fair values of financial instruments (cont'd)

- (b) *Fair value of financial instruments by classes that are not carried at fair value and whose carrying amounts are not a reasonable approximation of fair value*

	Group			
	2017		2016	
	Carrying amount \$'000	Fair Value \$'000	Carrying amount \$'000	Fair value \$'000
<b>Financial assets</b>				
Rental deposits (non-current)	1,098	988	1,530	1,341

## 30. Capital management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders and to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group sets the amount of capital in proportion to risk. The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

The Group's capital management is dependent on capital requirements of the business or investments. Management would evaluate various options taking into consideration market conditions, nature of investment and the Group's structure. No changes were made in the objectives, policies or processes during the years ended 31 March 2016 and 2017.

The Group monitors capital using a gearing ratio, which is net debt divided by total capital. In the current financial year, the Group includes within net debt, bank borrowings and hire purchase less cash and bank balances and excluded trade and other payables to better reflect capital management per industry practice. Capital relates to equity attributable to the owners of the Company.

	Group	
	2017 \$'000	2016 \$'000
Bank borrowings (Note 18)	11,884	11,556
Hire purchase (Note 26(b))	405	417
Less:		
Cash and bank balances (Note 17)	(10,340)	(12,709)
Net debt	1,949	(736)
Equity attributable to the owners of the Company	101,622	102,064
Gearing ratio	2%	(1%)

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017



## 31. Segment information

The Group's businesses are organised and managed as two broad segments grouped based on company's existing management reporting structure and nature of operations. The Group's business segments are as follows:

### (a) *Retail and Pawnbroking*

This relates to the sale of jewellery to customers at our retail outlets, promotional events and headquarters. It also includes the pawnshop business and the sale of secondhand jewellery.

### (b) *Exhibitions*

This relates to the sale of jewellery through the Group's participation in international jewellery exhibitions and trade fairs.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items mainly comprise dividends payable, income tax payable and deferred tax.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment.

\$'000	As at 31 March 2017				
	Retail and Pawnbroking	Exhibitions	Unallocated	Notes	Total
<b>Segment revenue:</b>					
Sales to external customers	63,626	48,476	–		112,102
<b>Results:</b>					
Segment results	2,938	7,385	–		10,323
Unallocated expenses (net)	–	–	(7,888)	A	(7,888)
Finance costs	–	–	(295)		(295)
Share of profit from a associated company	175	–	–		175
Profit before tax	3,113	7,385	(8,183)		2,315
Income tax expense	–	–	(152)		(152)
Profit after tax	3,113	7,385	(8,335)		2,163
<b>Segment assets &amp; liabilities:</b>					
Segment assets	76,163	62,408	17,041	B	155,612
Segment liabilities	31,382	20,882	1,725	C	53,989
<b>Other segmental information:</b>					
Depreciation	763	170	–		933
Capital expenditure	927	149	–		1,076
Investment in associated company	5,563	–	–		5,563
Non-current assets	10,735	2,683	–		13,418

 **NOTES TO  
THE FINANCIAL STATEMENTS**

For the financial year ended 31 March 2017

**31. Segment information (cont'd)**

\$'000	As at 31 March 2016				
	Retail and Pawnbroking	Exhibitions	Unallocated	Notes	Total
<b>Segment revenue:</b>					
Sales to external customers	73,268	54,555	–		127,823
<b>Results:</b>					
Segment results	3,537	9,748	–		13,285
Unallocated expenses (net)	–	–	(6,571)	A	(6,571)
Finance costs	–	–	(645)		(645)
Share of profit from associated company	100	–	–		100
Profit before tax	3,637	9,748	(7,216)		6,169
Income tax expense	–	–	(698)		(698)
Profit after tax	3,637	9,748	(7,914)		5,471
<b>Segment assets &amp; liabilities:</b>					
Segment assets	83,589	68,166	17,734	B	169,489
Segment liabilities	41,956	23,757	1,712	C	67,425
<b>Other segmental information:</b>					
Depreciation	591	210	–		801
Capital expenditure	1,052	421	–		1,473
Investment in associated company	5,250	–	–		5,250
Non-current assets	10,859	2,817	–		13,676

**Notes** Nature of adjustments and eliminations to arrive at amounts reported in the consolidated financial statements

**A** Unallocated corporate expenses items amounting to \$7,888,000 (2016: \$6,571,000) mainly relates to distribution costs, administrative expenses and other operating expenses.

**B** Unallocated segment assets pertains to unallocated corporate assets items in the Company.

**C** The following unallocated liabilities items are added from segment liabilities to arrive at total liabilities as follows:

	Group	
	2017 \$'000	2016 \$'000
Income tax payable	521	1,347
Deferred tax liabilities	245	159
Unallocated corporate trade and other payables	959	206
	<u>1,725</u>	<u>1,712</u>



# NOTES TO THE FINANCIAL STATEMENTS



For the financial year ended 31 March 2017

## 31. Segment information (cont'd)

### *Geographical segment*

The above primary segment information reflects the management reporting structure and nature of operations wherein the Group's Retail and Pawnbroking business are carried out locally in Singapore and exhibitions are conducted overseas. The customers of Exhibition sales are primarily overseas customers, while customers of Retail and Pawnbroking sales are a mix of local and overseas customers. Accordingly, further segmentation by geographical market is not meaningful.

Non-current assets mainly relate to investment in associated company, fixed assets, trademarks and non-current other receivable and are substantially located in Singapore.

### *Information on major customers*

The group has no single customer accounting for more than 10% of the turnover in the financial year ended 31 March 2016 and 2017.

## 32. Events occurring after the reporting period

On 14 June 2017, the Company has entered into a joint venture agreement with a jewellery consortium. The proposed joint venture company will have an initial registered capital of 20 million Chinese Yuan (approximately \$4,020,000) through an existing subsidiary of the Company, Taka HK Venture subscribing for a 49% equity stake.

## 33. Authorisation of financial statements

The financial statements for the year ended 31 March 2017 were authorised for issue in accordance with a resolution of the Directors on 29 June 2017.



# STATISTICS OF SHAREHOLDINGS

As at 15 June 2017

Number of Issued Shares (including Treasury Shares)	:	565,506,000
Number of Issued Shares (excluding Treasury Shares)	:	559,406,000
Number/*Percentage of Treasury Shares	:	6,100,000 / 1.09%
Class of Shares	:	Ordinary
Voting Rights (excluding Treasury Shares)	:	One vote per share

The Company does not have any subsidiary holdings.

\* Against number of issued shares (excluding Treasury Shares)

## STATISTICS OF SHAREHOLDINGS

Size of Shareholding	Number of Shareholders	%	Number of shares	%
1 - 99	0	0.00	0	0.00
100 - 1,000	9	4.24	5,800	0.00
1,001 - 10,000	33	15.57	231,200	0.04
10,001 - 1,000,000	147	69.34	22,912,000	4.10
1,000,001 AND ABOVE	23	10.85	536,257,000	95.86
	212	100	559,406,000	100

## SUBSTANTIAL SHAREHOLDERS

(As recorded in the Register of Substantial Shareholders)

	Direct Interest	%	Deem Interest	%
TEO BOON LENG	171,359,753	30.63%	0	0.00
ANG KAH LEONG	157,884,355	28.22%	0	0.00
LEE SUI HEE	55,733,478	9.96%	0	0.00
SIM CHOON LAM	29,003,684	5.18%	0	0.00

# STATISTICS OF SHAREHOLDINGS



As at 15 June 2017

## TWENTY LARGEST SHAREHOLDERS

NO.	NAME	NO. OF SHARES	%
1	TEO BOON LENG	171,359,753	30.63
2	ANG KAH LEONG	157,884,355	28.22
3	LEE SUI HEE	55,733,478	9.96
4	SIM CHOON LAM	29,003,684	5.18
5	SIM CHOON BENG	24,560,515	4.39
6	CHEW TIAM POH	19,959,565	3.57
7	UOB KAY HIAN PRIVATE LIMITED	11,383,000	2.03
8	LEE KWANG HWEE	10,182,000	1.82
9	CHUA KWEE SIN	7,043,000	1.26
10	MAYBANK KIM ENG SECURITIES PTE. LTD.	7,009,900	1.25
11	LIU JI	7,000,000	1.25
12	DBS NOMINEES (PRIVATE) LIMITED	6,083,100	1.09
13	NG PUAY HOON	4,957,774	0.89
14	CIMB SECURITIES (SINGAPORE) PTE. LTD.	4,632,500	0.83
15	MEHTA VIMESH PIYUSH	4,200,000	0.75
16	OCBC SECURITIES PRIVATE LIMITED	3,264,100	0.58
17	TAN SIM HUI JULIA (CHEN XINHUI)	2,548,403	0.46
18	KOH PENG HENG	2,287,273	0.41
19	ONG KAH LAM	2,083,400	0.37
20	LIM YONG LUY	1,700,800	0.30

## PERCENTAGE OF SHAREHOLDINGS IN PUBLIC'S HANDS

Based on information available to the Company as at 15 June 2017, approximately 26.01% of the Company's issued ordinary shares excluding treasury shares were held by the Public. Accordingly, the Company has complied with Rule 723 of the SGX-ST Listing Manual Section B : Rules of Catalyst.

# NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the Annual General Meeting of TLV HOLDINGS LIMITED (“the **Company**”) will be held at 3, Kaki Bukit Place, Eunos Techpark, Singapore 416181 on Friday, 28 July 2017 at 10.00 a.m. for the following purposes:

## AS ORDINARY BUSINESS

1. To receive and adopt the Directors’ Statement and the Audited Financial Statements of the Company for the financial year ended 31 March 2017 together with the Auditors’ Report thereon. **(Resolution 1)**
2. To declare final dividend of 0.155 Singapore cents one-tier tax exempt dividend per ordinary share for the financial year ended 31 March 2017. **(Resolution 2)**
3. To re-elect the following Directors of the Company retiring pursuant to Article 114 of the Constitution of the Company:  
  
Mr Goh Yeow Tin **(Resolution 3)**  
Mr Ang Kah Leong **(Resolution 4)**  
  
Mr Goh Yeow Tin will, upon re-election as a Director of the Company, remain as Chairman of the Board, Chairman of the Remuneration Committee and member of the Audit Committee and Nominating Committee. The Board considers Mr Goh to be independent for the purpose of Rule 704(7) of the Listing Manual Section B: Rules of Catalist of the Singapore Exchange Securities Trading Limited.  
  
Mr Ang Kah Leong will, upon re-election as a Director of the Company, remain as an Executive Director of the Company.
4. To approve the payment of Directors’ fees of S\$205,000 for the financial year ending 31 March 2018 payable quarterly in arrears. **(Resolution 5)**
5. To re-appoint Messrs Ernst & Young LLP as the Auditors of the Company and to authorise the Directors of the Company to fix their remuneration. **(Resolution 6)**
6. To transact any other ordinary business which may properly be transacted at an Annual General Meeting.

## AS SPECIAL BUSINESS

To consider and if thought fit, to pass the following resolutions as Ordinary Resolutions, with or without any modifications:

### 7. **Authority to allot and issue shares**

That pursuant to Section 161 of the Companies Act, Chapter 50 and Rule 806 of Section B of the Singapore Exchange Securities Trading Limited Listing Manual: Rules of Catalist (the “**Catalist Rules**”), the Directors of the Company be authorised and empowered to:

- (a) (i) issue shares in the Company (“**Shares**”) whether by way of rights, bonus or otherwise; and/or
- (ii) make or grant offers, agreements or options (collectively, “**Instruments**”) that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) options, warrants, debentures or other instruments convertible into Shares,

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors of the Company may in their absolute discretion deem fit; and

- (b) (notwithstanding that the authority conferred by this Resolution may have ceased to be in force) issue Shares in pursuance of any Instruments made or granted by the Directors of the Company while this Resolution was in force,

# NOTICE OF ANNUAL GENERAL MEETING



provided that:

- (1) the aggregate number of Shares (including Shares to be issued in pursuance of the Instruments, made or granted pursuant to this Resolution) to be issued pursuant to this Resolution shall not exceed one hundred per centum (100%) of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of shares to be issued other than on a pro rata basis to shareholders of the Company shall not exceed fifty per centum (50%) of the total number of issued shares (excluding treasury shares and subsidiary holdings) in the capital of the Company (as calculated in accordance with sub-paragraph (2) below);
- (2) (subject to such calculation as may be prescribed by the Singapore Exchange Securities Trading Limited) for the purpose of determining the aggregate number of Shares that may be issued under sub-paragraph (1) above, the total number of issued Shares (excluding treasury shares and subsidiary holdings) shall be based on the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company at the time of the passing of this Resolution, after adjusting for:
  - (a) new Shares arising from the conversion or exercise of any convertible securities;
  - (b) new Shares arising from exercising share options or vesting of share awards which are outstanding or subsisting at the time of the passing of this Resolution; and
  - (c) any subsequent bonus issue, consolidation or subdivision of Shares;
- (3) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Catalist Rules for the time being in force (unless such compliance has been waived by the Singapore Exchange Securities Trading Limited) and the Constitution of the Company; and
- (4) unless revoked or varied by the Company in a general meeting, such authority shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is earlier.

[See Explanatory Note (i)]

**(Resolution 7)**

## 8. **Renewal of Share Buyback Mandate**

That for the purposes of Sections 76C and 76E of the Companies Act, Chapter 50, the Directors of the Company be and are hereby authorised to make purchases or otherwise acquire issued Shares in the capital of the Company from time to time (whether by way of market purchases or off-market purchases on an equal access scheme) of up to ten per centum (10%) of the total number of issued shares (excluding treasury shares and subsidiary holdings) in the capital of the Company (as ascertained as at the date of Annual General Meeting of the Company) at the price of up to but not exceeding the Maximum Purchase Price as defined in Section 2.3.4 of the Company's letter to shareholders in relation to the proposed renewal of the share buyback mandate dated 13 July 2017 (the "**Letter**"), in accordance with the Terms of the Share Buyback Mandate set out in the Letter. This mandate shall, unless revoked or varied by the Company in general meeting, continue in force until the conclusion of the next Annual General Meeting of the Company, the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is earlier.

[See Explanatory Note (ii)]

**(Resolution 8)**

By Order of the Board

Wong Yoen Har  
Company Secretary

Singapore, 13 July 2017

# NOTICE OF ANNUAL GENERAL MEETING

## Explanatory Notes:

- (i) The Ordinary Resolution 7 in item 7 above, if passed, will empower the Directors of the Company, effective until the conclusion of the next Annual General Meeting of the Company, or the date by which the next Annual General Meeting of the Company is required by law to be held or such authority is varied or revoked by the Company in a general meeting, whichever is the earlier, to issue Shares, make or grant Instruments convertible into Shares and to issue Shares pursuant to such Instruments, up to a number not exceeding, in total, 100% of the total number of issued shares (excluding treasury shares and subsidiary holdings) in the capital of the Company, of which up to 50% may be issued other than on a pro-rata basis to shareholders.

For determining the aggregate number of shares that may be issued, the total number of issued Shares (excluding treasury shares and subsidiary holdings) will be calculated based on the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company at the time this Ordinary Resolution is passed after adjusting for new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time when this Ordinary Resolution is passed and any subsequent bonus issue, consolidation or subdivision of Shares.

- (ii) The Ordinary Resolution 8 proposed in item 8 above, if passed, will empower the Directors of the Company effective until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier, to repurchase ordinary Shares of the Company by way of market purchases or off-market purchases of up to ten per centum (10%) of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company at the Maximum Price as defined in Section 2.3.4 of the Letter. The rationale for, the authority and limitation on, the sources of funds to be used for the purchase or acquisition including the amount of financing and the financial effects of the purchase or acquisition of ordinary Shares by the Company pursuant to the Share Buyback Mandate on the audited consolidated financial statements of the Group for the financial period ended 31 March 2017 are set out in greater detail in Section 2.8 of the Letter.

## Notes:

1. A Member entitled to attend and vote at the Annual General Meeting (the "AGM") is entitled to appoint not more than two proxies to attend and vote in his/her stead. A proxy need not be a Member of the Company.
2. The instrument appointing a proxy must be deposited at the Registered Office of the Company at 3, Kaki Bukit Place, Eunos Techpark, Singapore 416181 not less than forty-eight (48) hours before the time appointed for holding the AGM.

## Personal data privacy:

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the AGM and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxies and representatives appointed for the AGM (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the AGM (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.

**TLV HOLDINGS LIMITED**Company Registration No. 201526542C  
(Incorporated in the Republic of Singapore)**IMPORTANT:**

1. A relevant intermediary may appoint more than two proxies to attend the Annual General Meeting and vote (please see note 4 for the definition of "relevant intermediary").
2. For investors who have used their CPF monies to buy the Company's shares, this Annual Report is forwarded to them at the request of their CPF Approved Nominees.
3. This Proxy Form is not valid for use by CPF investors and SRS investors and shall be ineffective for all intents and purposes if used or purported to be used by them.

**PROXY FORM**

(Please see notes overleaf before completing this Form)

I/We, \_\_\_\_\_  
(full name in capital letters)

NRIC No./Passport No./Company Registration No.

Of \_\_\_\_\_  
(full address)

being a member/members of TLV HOLDINGS LIMITED (the "Company"), hereby appoint:

Name	NRIC/Passport No.	Proportion of Shareholdings	
		No. of Shares	%
Address			

and/or (delete as appropriate)

Name	NRIC/Passport No.	Proportion of Shareholdings	
		No. of Shares	%
Address			

or failing the person, or either or both of the persons, referred to above, the Chairman of the Meeting as my/our proxy/proxies to vote for me/us on my/our behalf at the Annual General Meeting (the "Meeting") of the Company to be held on Friday, 28 July 2017 at 10.00 a.m. at 3, Kaki Bukit Place, Eunos Techpark, Singapore 416181 and at any adjournment thereof. I/We direct my/our proxy/proxies to vote for or against the Resolutions proposed at the Meeting as indicated hereunder. If no specific direction as to voting is given, the proxy/proxies will vote or abstain from voting at his/her/their discretion, as he/she/they will on any other matter arising at the Meeting and at any adjournment thereof.

No.	Resolutions relating to:	Number of Votes For	Number of Votes Against
1	Adoption of the Directors' Statement and Audited Financial Statements of the Company for the financial year ended 31 March 2017 together with the Auditors' Report		
2	Declaration of final dividend of 0.155 Singapore cents one-tier tax exempt dividend per ordinary share for the financial year ended 31 March 2017.		
3	Re-election of Mr Goh Yeow Tin as Director		
4	Re-election of Mr Ang Kah Leong as Director		
5	Approval of Directors' fees amounting to S\$205,000 for the financial year ending 31 March 2018 payable quarterly in arrears		
6	Re-appointment of Messrs Ernst & Young LLP as Auditors and to authorise Directors to fix their remuneration.		
7	Authority to allot and issue shares		
8	Renewal of Share Buyback Mandate		

If you wish to exercise all your votes "For" or "Against", please tick (✓) within the box provided. Alternatively, please indicate the number of votes as appropriate.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2017

Total number of Shares in:	No. of Shares
(a) CDP Register	
(b) Register of Members	


 \_\_\_\_\_  
Signature of Shareholder(s)  
or, Common Seal of Corporate Shareholder

\*Delete where inapplicable

**Notes :**

1. Please insert the total number of Shares held by you. If you have Shares entered against your name in the Depository Register (as defined in Section 81SF of the Securities and Futures Act, Chapter 289), you should insert that number of Shares. If you have Shares registered in your name in the Register of Members, you should insert that number of Shares. If you have Shares entered against your name in the Depository Register and Shares registered in your name in the Register of Members, you should insert the aggregate number of Shares entered against your name in the Depository Register and registered in your name in the Register of Members. If no number is inserted, the instrument appointing a proxy or proxies shall be deemed to relate to all the Shares held by you.
2. A member of the Company entitled to attend and vote at a meeting of the Company is entitled to appoint one or two proxies to attend and vote in his/her stead. A proxy need not be a member of the Company.
3. Where a member appoints more than one proxy, the member must specify the proportion of shareholding (expressed as a percentage of the whole) to be represented by each proxy. If no proportion of shareholdings is specified, the proxy whose name appears first shall be deemed to carry one hundred per cent (100%) of the shareholdings of his appointer and the proxy whose name appears after shall be deemed to be appointed in the alternate.
4. A member who is a relevant intermediary entitled to attend the meeting and vote is entitled to appoint more than two proxies to attend and vote instead of the member, but each proxy must be appointed to exercise the rights attached to a different Share or Shares held by such member.

"Relevant intermediary" means:

- (a) a banking corporation licensed under the Banking Act (Chapter 19) or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity;
  - (b) a person holding a capital markets services licence to provide custodial services for securities under the Securities and Futures Act (Chapter 289) and who holds shares in that capacity; or
  - (c) the Central Provident Fund Board ("CPF Board") established by the Central Provident Fund Act (Chapter 36), in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the CPF Board holds those shares in the capacity of an intermediary pursuant to or in accordance with that subsidiary legislation.
5. Subject to Note (9) below, completion and return of this instrument appointing a proxy shall not preclude a member from attending and voting at the Meeting. Any appointment of a proxy or proxies shall be deemed to be revoked if a member attends the meeting in person, and in such event, the Company reserves the right to refuse to admit any person or persons appointed under the instrument of proxy to the Meeting.
  6. The instrument appointing a proxy or proxies must be deposited at the registered office of the Company at 3, Kaki Bukit Place, Eunos Techpark, Singapore 416181 not less than forty-eight (48) hours before the time appointed for the Meeting.
  7. The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its seal or under the hand of an officer or attorney duly authorised. Where the instrument appointing a proxy or proxies is executed by an attorney on behalf of the appointor, the letter or power of attorney or a duly certified copy thereof must be lodged with the instrument.
  8. A corporation which is a member may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Meeting, in accordance with Section 179 of the Companies Act, Chapter 50 of Singapore.
  9. An investor who holds shares under the Central Provident Fund Investment Scheme ("CPF Investor") and/or the Supplementary Retirement Scheme ("SRS Investor") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting.

**PERSONAL DATA PRIVACY:**

By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 13 July 2017.

**General:**

The Company shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible, or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of Shares entered in the Depository Register, the Company may reject any instrument appointing a proxy or proxies lodged if the member, being the appointor, is not shown to have Shares entered against his name in the Depository Register as at seventy-two (72) hours before the time appointed for holding the Meeting, as certified by The Central Depository (Pte) Limited to the Company.



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**TLV HOLDINGS LIMITED**

(Company Registration No.: 201526542C)

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